Industrial Hemp Research Pilot Program

PRESENTED BY

Charles A. Weatherford
Interim VP Research
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Florida Agricultural and Mechanical University
Action Item

Approval Needed

• Request
  – Approval to Negotiate with Qualified Respondents
Process and Evaluation Team

Negotiation Committee:

• Charles A. Weatherford  Interim VP Research
• Rica Calhoun  Chief Compliance and Ethics Officer
• Reis Alsberry  Director, Technology Transfer & Export Control
• Robert Taylor  Dean CAFS
• Stephen Leong  Professor CAFS
• Lambert Kanga  Professor CAFS

Consultants

• Pamela Lightbourne  FAMU Procurement
• Myron Cobbs  FAMU Procurement
• Atty David Self  FAMU Legal
Qualified Respondents

- Eat Your Veggies, LLC
- Future Farm Technologies
- Green Earth Cannaceuticals, Inc.
- Liberty Health Sciences
- RBC-USA-United (RUU)
- Stem IH/Stiff Holding Company
- Sunshine Hemp, Inc.
Factor Consideration

Evaluation Team will focus on a number of factors, including:

- Research
- Location
- Finances
  - Project support and incentives
- Safety and Security
- Oversight
- Licenses
- Participation as a certified woman, veteran, and minority small owned business
  - History of collaboration with underserved populations
Information Focus-In Depth

• **Research:**
  a. How would your company assess the invasiveness of various species of industrial hemp, the impact that industrial hemp has on the environment, and methods of sustainable cultivation?
  b. What specific research projects would you be interested in conducting during the pilot project phase and how would it be accomplished?

• **Location:**
  a. How many sites would be used to assess the above research initiatives?
  b. Would your company be using FAMU sites in Brooksville and/or Quincy?
Information Focus-In-Depth

- **Finances:**
  a. Please provide documentation which confirms the ability to support full funding for the project (i.e., audited financial statement)
  b. Will your company be able to support multiple sites?
  c. Will you be able to support monthly visits from the FAMU team (Agronomist, Soil Scientist, Soil Hydrologist, Entomologist, Agricultural System Engineer, Compliance Officer)?

- **Finances (incentives):**
  a. What types of internship/research opportunities could your company support for FAMU students, faculty and staff?
  b. What other financial or relationship incentives would your company provide to FAMU?
• **Safety and Security:**
  – Please describe your security plan for the containment and security of the industrial hemp.

• **Oversight:**
  – What internal oversight will you provide?

• **Licenses:**
  – Are you able to obtain the appropriate licenses for cultivation of industrial hemp species?

• **General:**
  a. Is your company certified as a minority owned, women owned, small/disadvantaged business or veteran owned enterprise, as determined by the Office of Supplier Diversity or an equivalent agency?
  b. What is your history of collaboration with underserved populations in the industrial hemp or related industries?
Invitation to Negotiate (ITN) Process

- Respondent Presentations
- Negotiation between FAMU and Respondents
- Evaluation Team recommends Respondent(s) for contractual agreement
- BOT Approval of Final Pilot Project(s) and Partner(s)
- FDAC permit process begins
“At FAMU, Great Things Are Happening Every Day.”

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Questions?