

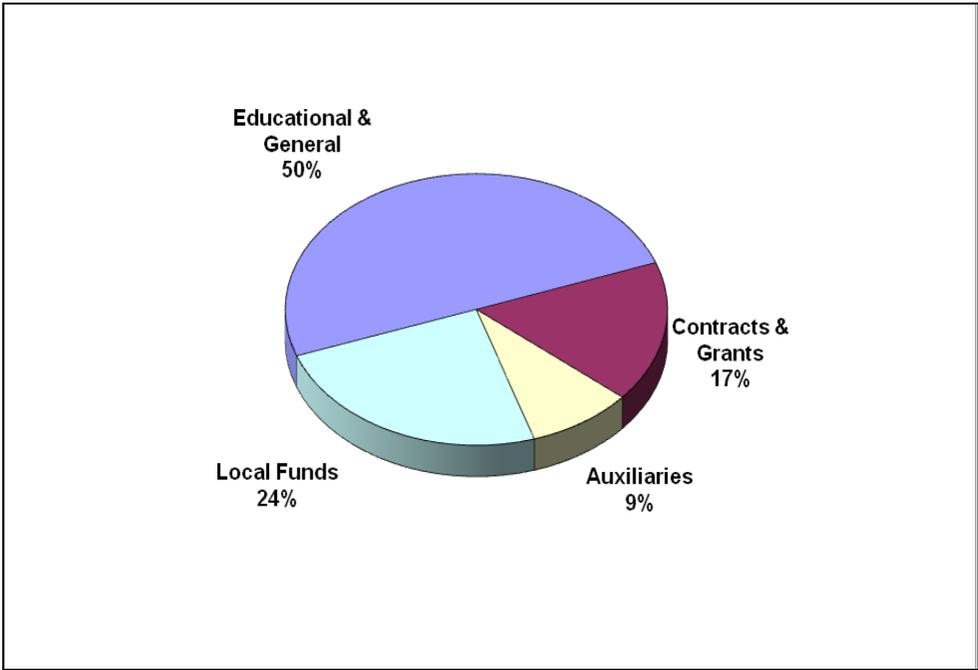


*Florida A & M University
2011-2012 Fact Book*

**Revenues
and
Expenditures**

Operating Revenues by Budget Entity 2011-2012

**Total Operating Revenues
\$323,797,099**



Educational & General	Contracts & Grants	Auxiliaries	Financial Aid	Student Activities	Concessions	Athletics	Technology Fee
\$161,724,151	\$54,363,845	\$28,924,176	\$63,050,280	\$4,196,582	\$140,000	\$9,410,653	\$1,987,412



Operating Revenues

2008-09 through 2011-12

	2008-09	2009-10	2010-11	2011-12
Educational & General				
Lottery	\$11,991,929.00	\$10,188,211.00	\$11,720,688.00	\$12,954,359.00
General Revenue	\$107,300,862.00	\$89,641,397.00	\$95,218,434.00	\$84,708,157
Tuition	\$52,778,244.00	\$57,171,795.00	\$59,607,188.00	\$64,061,635
Federal ARRA Grants	\$0.00	\$7,936,118.00	\$8,460,902.00	\$0
Other	\$900,000	\$400,000.00	\$230,000.00	\$0
Total Receipts/Revenues	\$172,971,035.00	\$165,337,521.00	\$175,237,212.00	\$161,724,151.00
Contracts & Grants				
US Grants	\$44,548,880.00	\$0.00	\$47,234,983.00	\$38,522,152
State Grants	\$6,106,914	\$6,865,247.00	\$3,756,130.00	\$3,493,062
Other Grants and Donations	\$0.00	\$52,395,794.00	\$2,381,351.00	\$10,944,863
Transfers	\$2,894,526	\$0.00	\$0.00	\$11,645
Sales of Goods/Services	\$0.00	\$0.00	\$0.00	\$0.00
Miscellaneous Receipts	\$134,688	\$5,225,400.00	\$8,972,990.00	\$1,392,123
Other	\$0.00	\$0.00	\$0.00	\$0.00
Total Receipts/Revenues	\$53,685,008	\$64,486,441.00	\$62,345,454.00	\$54,363,845
Auxiliaries				
US Grants	\$125,000	\$0.00	\$0.00	\$35,000.00
State Grants	\$72,000	\$69,000.00	\$69,532.00	\$0.00
Transfers	\$3,164,647	\$3,000,605.00	\$3,358,704.00	\$4,029,579.00
Sales of Goods/Services	\$0.00	\$15,443,081.00	\$14,085,062.00	\$12,974,277.00
Fees	\$14,537,128	\$6,837,248.00	\$5,573,901.00	\$4,486,417.00
Miscellaneous Receipts	\$7,365,830	\$800,499.00	\$3,332,268.00	\$7,146,795.00
Other	\$2,825,000	\$1,656,000.00	\$1,123,500.00	\$252,108.00
Total Receipts/Revenues	\$28,089,605	\$27,806,433.00	\$27,542,967.00	\$28,924,176.00
Local Funds				
Student Activities				
Fees	\$2,900,000.00	\$3,287,500.00	\$3,812,000.00	\$3,909,250.00
Miscellaneous Receipts	\$322,570.00	\$250,000.00	\$88,000.00	\$64,300.00
Sales of Goods/Services	\$0.00	\$101,000.00	\$100,000.00	\$100,000.00
Transfer	\$0.00	\$0.00	\$0.00	\$123,032.00
Other	\$0.00	\$0.00	\$430,964.00	\$0.00
Total Receipts/Revenues	\$3,222,570	\$3,638,500.00	\$4,430,964.00	\$4,196,582.00
Financial Aid				
US Grants	\$20,695,567.00	\$0.00	\$647,000.00	\$893,220.00
State Grants	\$0.00	\$39,169,922.00	\$20,352,781.00	\$12,458,720.00
City or County Grants	\$33,839,613	\$0.00	\$0.00	\$0.00
Other Grants and Donations	\$0.00	\$29,736,942.00	\$46,161,620.00	\$41,292,840.00
Fees	\$763,550	\$984,739.00	\$587,800.00	\$400,000.00
Miscellaneous Receipts	\$0.00	\$2,106,385.00	\$10,972,214.00	\$7,505,500.00
Transfer	\$0.00	\$0.00	\$0.00	\$500,000
Total Receipts/Revenues	\$55,298,730	\$71,997,988.00	\$78,721,415.00	\$63,050,280
Concessions				
Miscellaneous Receipts	\$170,000.00	\$0.00	\$165,000.00	\$140,000.00
Sale of Goods/Services	\$0.00	\$172,000.00	\$0.00	\$0.00
Total Receipts/Revenues	\$170,000.00	\$172,000.00	\$165,000.00	\$140,000.00



Operating Revenues

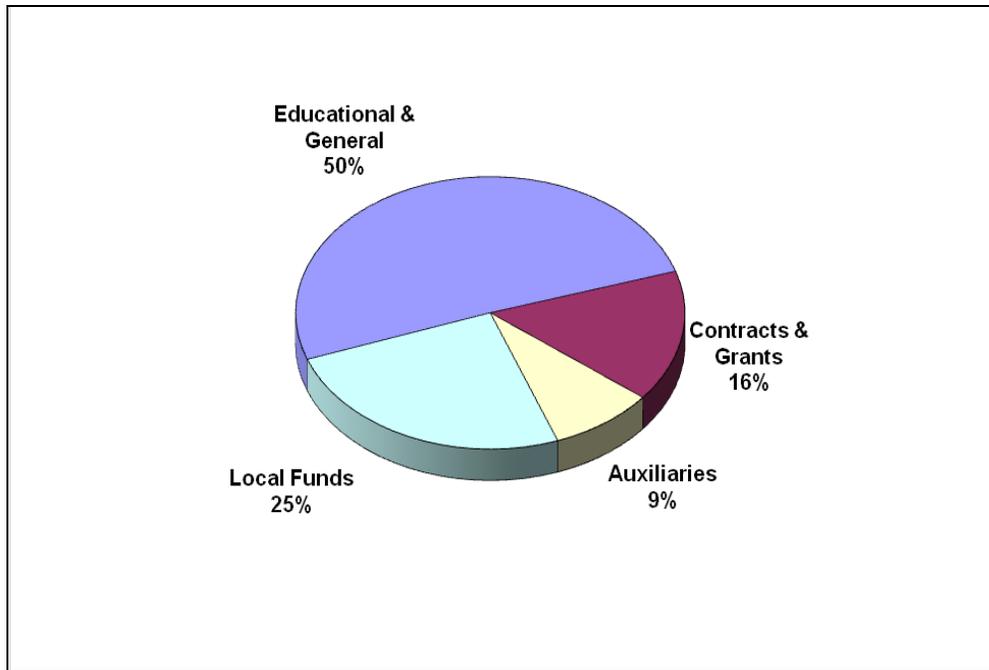
2008-09 through 2011-12 (cont.)

	2008-09	2009-10	2010-11	2011-12
Athletics (cont)				
Transfer	\$0.00	\$429,250.00	\$400,000.00	\$0.00
Fees	\$3,323,100.00	\$3,559,500.00	\$4,253,480.00	\$5,201,241.00
Sales of Goods/Services	\$0.00	\$5,090,600.00	\$3,057,275.00	\$3,948,386.00
Miscellaneous Receipts	\$4,454,935.00	\$0.00	\$1,203,581.00	\$261,026.00
Total Receipts/Revenues	\$7,778,035.00	\$9,079,350.00	\$8,914,336.00	\$9,410,653.00
Technology Fee	\$0.00	\$1,499,334.00	\$1,695,046.00	\$1,987,412.00
Grand Total	\$321,214,983.00	\$344,017,567.00	\$359,052,394.00	\$323,797,099.00



Estimated Expenditures by Budget Entity 2011-2012

**Total Estimated Expenditures
\$319,528,198**



Educational & General	Contracts & Grants	Auxiliaries	Financial Aid	Student Activities	Concessions	Athletics	Technology Fee
\$161,724,151	\$49,908,532	\$27,768,586	\$65,989,256	\$3,374,837	\$196,518	\$8,966,306	\$1,600,012



Estimated Operating Expenditures 2008-09 through 2011-12

Educational & General (E&G)	2008-09	2009-10	2010-11	2011-12
Salaries and Benefits	\$125,733,209.00	\$127,129,119.00	\$116,404,354.00	\$116,134,899.00
OPS	\$7,393,230.00	\$6,111,656.00	\$15,992,714.00	\$7,231,524.00
Expenses	\$31,113,039.00	\$28,280,720.00	\$37,082,770.00	\$33,445,244.00
Operating Capital Outlay	\$2,678,284.00	\$210,558.00	\$702,501.00	\$897,415.00
Library Resources	\$1,599,844.00	\$1,599,844.00	\$1,599,844.00	\$1,634,844.00
Risk Management	\$1,379,762.00	\$1,087,317.00	\$1,093,190.00	\$1,093,190.00
Financial Aid	\$0.00	\$0.00	\$1,469,218	\$624,417
Regional Data Centers - SUS	\$73,752.00	\$72,670.00	\$0.00	\$0.00
Black Male Explorers Program	\$300,000.00	\$300,000.00	\$198,000.00	\$198,000.00
Special Category (Debt Service)	\$0.00	\$0.00	\$318,984.00	
Law Enforcement Incentive	\$1,654,278.00	\$14,799.00	\$0.00	\$0.00
Waivers	\$130,838.00	\$130,838.00	\$130,838.00	\$130,838.00
Debt Service	\$0.00	\$0.00	\$0.00	\$318,981.00
Salary Incentive Payments	\$14,799	\$0.00	\$14,799.00	\$14,799.00
Total E&G Operating Expenditures	\$172,071,035.00	\$164,937,521.00	\$175,007,212.00	\$161,724,151.00
Contracts & Grants (C&G)				
Salaries and Benefits	\$21,595,902.00	\$24,285,916.00	\$17,915,278.00	\$24,266,444.00
OPS	\$8,397,599.00	\$9,776,707.00	\$20,173,473.00	\$8,048,478.00
Expenses	\$17,542,161.00	\$22,462,318.00	\$13,606,206.00	\$14,226,217.00
Operating Capital Outlay	\$3,853,382.00	\$5,490,880.00	\$3,480,422.00	\$3,367,393.00
Black Male Explorers Program	\$0.00	\$0.00	\$0.00	\$0.00
Total C&G Operating Expenditures	\$51,389,044.00	\$62,015,821.00	\$55,175,379.00	\$49,908,532.00
Auxiliaries				
Salaries and Benefits	\$7,972,071.00	\$7,757,362.00	\$8,036,150.00	\$7,990,133.00
OPS	\$1,547,186.00	\$1,756,842.00	\$2,021,887.00	\$2,621,124.00
Expenses	\$10,844,376.00	\$12,000,377.00	\$12,215,624.00	\$13,546,051.00
Operating Capital Outlay	\$531,764.00	\$707,751.00	\$687,900.00	\$332,942.00
Debt Service	\$2,114,298.00	\$2,079,679.00	\$2,969,449.00	\$3,278,336.00
Total Auxiliaries Operating Expenditures	\$23,009,695.00	\$24,302,011.00	\$25,931,010.00	\$27,768,586.00
Local Funds				
Student Activities				
Salaries and Benefits	\$457,043.00	\$501,209.00	\$318,938.00	\$678,935.00
OPS	\$539,011.00	\$547,412.00	\$354,456.00	\$335,244.00
Expenses	\$1,464,880.00	\$2,241,984.00	\$1,249,471.00	\$2,218,764.00
Operating Capital Outlay	\$27,704.00	\$33,708.00	\$30,241.00	\$15,794.00
Debt Service	\$0.00	\$14,500.00	\$116,400.00	\$126,100.00
Total Student Activities Operating Expenditures	\$2,488,638.00	\$3,338,813.00	\$2,069,506.00	\$3,374,837.00



Estimated Operating Expenditures 2008-09 through 2011-12

Operating Expenditure Category

Financial Aid	2008-09	2009-10	2010-11	2011-12
Salaries and Benefits	\$347,558.00	\$323,338.00	\$336,681.00	\$363,144.00
OPS	\$158,512.00	\$209,525.00	\$231,532.00	\$297,799.00
Expenses	\$54,732,725.00	\$71,219,272.00	\$78,579,318.00	\$65,268,313.00
Operating Capital Outlay	\$10,000.00	\$0.00	\$7,000.00	\$60,000.00
Salary Incentive Payments				
Total Financial Aid Operating Expenditures	\$55,248,795.00	\$71,752,135.00	\$79,154,531.00	\$65,989,256.00
Concessions				
Expenses	\$140,000.00	\$169,052.00	\$199,623.00	\$196,518.00
Total Concessions Operating Expenditures	\$140,000.00	\$169,052.00	\$199,623.00	\$196,518.00
Athletics				
Salaries and Benefits	\$3,646,586.00	\$3,642,367.00	\$3,536,429.00	\$3,472,489.00
OPS	\$396,757.00	\$441,661.00	\$482,132.00	\$563,783.00
Expenses	\$3,837,599.00	\$4,657,153.00	\$3,721,396.00	\$4,829,018.00
Operating Capital Outlay	\$0.00	\$0.00	\$250,000.00	\$101,016.00
Debt Service	\$0.00	\$0.00	\$0.00	\$0.00
Total Athletics Operating Expenditures	\$7,880,942.00	\$8,741,181.00	\$7,989,957.00	\$8,966,306.00
Technology Fee	\$0.00	\$1,499,334	\$1,991,230	1,600,012
Salaries and Benefits				\$150,000
OPS				\$150,000
Expenses				\$800,012
Operating Capital Outlay				\$500,000
Total Operating Expenditures	\$312,228,149.00	\$336,755,868.00	\$347,518,448.00	\$319,528,198.00

Non-Operating Expenditures	2008-09	2009-10	2010-11	2011-12
Educational & General				
Carryforward	\$6,500,000	\$5,000,000	\$4,215,245	\$0.00
Contracts and Grants				
Transfers	\$2,329,518.00	\$2,490,337	\$5,412,197	\$3,831,970
Auxiliary				
Transfers	\$2,027,460.00	\$2,139,096	\$5,487,974	\$6,237,217
Student Activities				
Transfers	\$820,422.00	\$779,452	\$1,170,461	\$1,023,971
Financial Aid				
Transfers	\$0.00	\$0.00	\$0.00	\$0.00
Athletics				
Transfers	\$0.00	\$528,893	\$515,857	\$520,410
Total Non-Operating Expenditures	\$11,677,400.00	\$10,937,778.00	\$16,801,734.00	\$11,613,568.00

