

FLORIDA A&M UNIVERSITY NATIONAL ALUMNI ASSOCIATION Tallahassee, Florida

FINANCIAL STATEMENTS FOR THE YEARS ENDED JUNE 30, 2024 AND JUNE 30, 2023



FLORIDA A&M UNIVERSITY NATIONAL ALUMNI ASSOCIATION FOR THE YEARS ENDED JUNE 30, 2024, AND JUNE 30, 2023

TABLE OF CONTENTS

1-3
4-7
8
9
10
-23
-25

Independent Auditor's Report

To the Board of Directors Florida A&M University National Alumni Association

Opinion

We have audited the accompanying financial statements of the Florida A&M University National Alumni Association (a nonprofit organization), which comprise the statement of net position as of June 30, 2024, and June 30, 2023, and the related statements of revenues, expenses, and changes in net position, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the net position of the Florida A&M University National Alumni Association as of June 30, 2024, and June 30, 2023, and in its revenues, expenses, and changes in net position and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Florida A&M University National Alumni Association and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Florida A&M University National Alumni Association's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibility for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is

1

a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Florida A&M University National Alumni Association's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Florida A&M University National Alumni Association's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis be presented to supplement the basic financial statements. Such information, is the responsibility of management and, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated October 11, 2024, on our consideration of the Florida A&M University National Alumni Association's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Florida A&M University National Alumni Association's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Florida A&M University National Alumni Association's internal control over financial reporting and compliance.

Grayson Accounting & Consulting, P.A.

Tallahassee, Florida October 11, 2024



Curtis E. Johnson, President

Management's Discussion and Analysis For the Years Ended June 30, 2024, and 2023

The Florida Agricultural and Mechanical University National Alumni Association Inc.'s (the "Association") Management's Discussion and Analysis provides an overview of the Association's financial activities for the fiscal year ended June 30, 2024. Since this information is designed to focus on the current year's activities, resulting changes and currently known facts, it should be read in conjunction with the 2024 Financial Statements.

REPORTING ENTITY

The Florida A&M University National Alumni Association, Inc. (the "Association") is a volunteer-led, 501(c)(3) organization whose mission is to inform, involve, and serve members of the Florida A&M University (the "University") family throughout their lifelong relationship with the University through the promotion of goodwill and recognition of students and alumni. The Association was established as a means of allowing continuing involvement of graduates and former students in the development of their University. The organization sponsors special events for alumni; assists with homecoming, reunions, and similar activities; facilitates communication between alumni and the University; assists in maintaining alumni records; and has other initiatives that contribute to the welfare of the University.), as defined by the Governmental Accounting Standards Board Statement No. 39. This statement defines component units as organizations where the "substance and significance of the relationship between the organization and the primary government (or its component units) would be such that the exclusion of that organization from the reporting entity's financial statements would render misleading or incomplete." Accordingly, the Association is those statements included in the University's financial statements as a discrete component unit. Transactions with the University relate primarily to fostering loyalty and fellowship among the alumni of the University and provide a medium through which the alumni can contribute to the welfare of the University.

FINANCIAL HIGHLIGHTS

The assets for the Association totaled \$4,330,423 at June 30, 2024, which reflects an increase of \$662,430 or 18 percent, from the 2022-23 fiscal year. This increase can be attributed to an increase in donations and life memberships in the Association. Total ending net position increased by \$799,586 or 25.9 percent, for a year-end balance of \$3,784,385.



Curtis E. Johnson, President

The Association operating revenues totaled \$1,045,255 for the 2023-24 fiscal year, reflecting an increase of 72.7 percent from 2022-23. This increase can primarily be attributed to an increase in membership dues income and contributions when compared the previous year. Operating expenses totaled \$456,982 for the 2023-24 fiscal year resulting in a 2.1 percent decrease over 2023-24. Operating expenses decreased slightly when compared to the previous year.

BUDGETARY HIGHLIGHTS

The Association's budgeted amount of total revenues for the fiscal year 2023-24 was \$1,180,602. The actual amount of revenues was \$1,649,652 which represents a favorable variance of \$469,050 or 39.7 percent compared to projected revenues for the fiscal year. The variance is primarily attributed to increases in contributions, membership and investments.

The Association's budgeted amount of expenses for fiscal year 2023-24 was \$1,180,602. The actual amount of expenses was \$870,066 which represents a favorable variance of \$310,536 or 26.3 percent compared to projected expenses for the fiscal year. The favorable variance was the result of decreased office expenses, scholarships and professional fees.

ECONOMIC CONDITIONS AND OUTLOOKS

The Alumni Association's operations are funded primarily through earnings generated from endowment accounts and revenue from the organization's membership program. While no new significant sources of revenue are expected during fiscal year 2025, it is anticipated that there will be a slight decrease for the next fiscal year due to the impending current economic conditions. The situation is dynamic and the ultimate duration and magnitude of the impact on the economy and the financial effect on the Association's operations cannot be estimated reliably at this time.



Curtis E. Johnson, President

CONDENSED FINANCIAL INFORMATION

Condensed Statement of Net Position:

100570	2024	2023
ASSETS		
Current Assets	1,040,723	812,580
Noncurrent Assets	3,289,700	2,855,413
Total Assets	4,330,423	3,667,993
LIABILITIES		
Current Liabilities	546,038	663,195
Noncurrent Liabilities	-	
Total Liabilities	546,038	663,195
NET POSITION		
Total net position	3,784,385	3,004,798
TOTAL NET POSITION & LIABILITIES	4,330,423	3,667,993

Condensed Statement of Revenue, Expenses and Changes in Net Position:

	2024	2023
Total operating revenues	1,045,255	605,148
Total operating expense	456,982	466,762
Operating income	588,273	138,386
Total non-operating revenues (expenses)	191,314	(208,981)
Changes in Net Position	779,587	(70,595)
Net position, beginning of year	3,004,798	3,075,393
Net position, end of year	3,784,385	3,004,798



Curtis E. Johnson, President

CONTACTING THE ASSOCIATION'S FINANCIAL MANAGEMENT

This financial report is designed to provide readers with a general overview of the Association's finances. If you have questions about this report or need additional financial information, please feel free to contact:

Angelia Williams, Treasurer P.O. Box 7351 Tallahassee, FL 32314

treasurer@famunaa.org (850) 599-3861

Sincerely,

Curtís E. Johnson

Curtis E. Johnson, President

FLORIDA A&M NATIONAL ALUMNI ASSOCIATION, INC. STATEMENT OF NET POSITION JUNE 30, 2024 and JUNE 30, 2023

	2024	2023
ASSETS		
Current Assets		
Cash and cash equivalents	788,402	712,333
Investments	41,282	43,719
Life memberships pledges receivable, current portion, net	58,211	26,148
Other Receivables	152,828	30,380
Total Current Assets	1,040,723	812,580
Noncurrent Assets		
Investments, non current portion	3,256,637	2,848,126
Life memberships pledges receivable, noncurrent portion, net	33,063	7,287
Total Noncurrent Assets	3,289,700	2,855,413
TOTAL ASSETS	\$ 4,330,423	\$ 3,667,993
LIABILITIES		
Current Liabilities		
Accounts Payable	546,038	663,195
TOTAL LIABILITIES	546,038	663,195
NET POSITION		
Restricted for permanent endowments - nonexpendable	2,912,993	2,553,983
Restricted	532,288	337,862
Unrestricted	339,104	112,953
Total net position	3,784,385	3,004,798
TOTAL NET POSITION & LIABILITIES	\$ 4,330,423	\$ 3,667,993

FLORIDA A&M NATIONAL ALUMNI ASSOCIATION, INC. STATEMENT OF REVENUE, EXPENSE, AND CHANGES IN NET POSITION FOR THE YEARS ENDED JUNE 30, 2024 & JUNE 30, 2023

	2024	2023
Operating Revenues		
Dues and life memberships	410,096	238,355
Contributions	378,896	195,878
Conferences and Seminars	207,755	144,226
Miscellaneous Income	48,508	26,689
Total operating revenues	1,045,255	605,148
Operating Expense		
Bad Debt Expense	(22,573)	17,563
Bank Charges	34,960	22,217
Event Program Expenses	272,094	67,106
General and Administrative	,••• .	24,603
Insurance	1,731	1,704
Materials and Supplies	98,251	43,950
Miscellaneous Expense	;	84,028
Postage, Mailing Service	204	4,446
Printing	235	7,047
Professional Services	25,794	53,525
Travel and Meetings	46,286	140,573
Total operating expense	456,982	466,762
Operating income	588,273	138,386
Non-Operating Revenues (Expenses)	207 500	
Contributions from Alumni and Alumni Chapters	307,590	285,725
Allocation of earnings from Life Membership Endowment	115,135	170,573
Scholarships and Grants	(381,365)	(598,747)
Contributions to the University	(31,720)	(66,532)
Realized/Unrealized Gains (Losses) on Investments	181,674	-
Total non-operating revenues (expenses)	191,314	(208,981)
Changes in Net Position	779,587	(70,595)
Net position, beginning of year	3,004,798	3,075,393
Net position, end of year	3,784,385	3,004,798

FLORIDA A&M NATIONAL ALUMNI ASSOCIATION, INC. STATEMENT OF CASH FLOWS FOR THE YEARS ENDED JUNE 30,

	2024	2023
Cash flows from operating activities		
Cash received from members and contributors	1,045,255	605,148
Payments for services and to vendors	(479,533)	(466,762)
Net cash provided by (used in) operating activities	565,701	138,386
Cash flows from investing activities		
Allocation of earnings from life membership endowment	115,135	170,573
Realized/Unrealized Gains (Losses) on Investments	181,674	
Investment of funds held and invested by the FAMU Foundation on behalf		
of the National Alumni Association	(680,944)	(6,373)
Net cash provided by (used in) investing activities	(384,135)	164,200
Cash flows from capital and related financing activities	-	-
Cash flows from noncapital financing activities		
Contributions from donors	307,590	285,725
Contributions to the University for Scholarships and Grants	(381,365)	(598,747)
Contributions to the University (including in transit)	(31,720)	(66,532)
Net cash provided by (used in) noncapital financing activities	(105,495)	(379,554)
INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	76,069	(76,968)
CASH AND CASH EQUIVALENTS, beginning of the year	712,333	789,301
CASH AND CASH EQUIVALENTS, end of the year	788,402	712,333
Reconciliation of operating income to net cash provided by /(used in)		
operating activities		
Operating income	588,273	(70,595)
Adjustments to reconcile operating income to net cash provided by (used in)		
operating activities: Changes in assets and laibilities		
(Increase) / Decrease in Pledges Receivable	(57,839)	(5,087)
(Increase) / Decrease in Other Receivable	(122,448)	(10,097)
(Increase) / Decrease in Investments	274,869	(69,324)
Increase / (Decrease) Accounts Payable	(117,156)	293,489
Net cash provided by (used in) operating activities	565,701	138,386

NOTE 1. NATURE OF THE ORGANIZATION

The Florida A&M University National Alumni Association, Inc. (the "National Alumni Association") is a non-profit organization whose function is to provide a link between the National Alumni Association and the Florida A&M University. Certain employees, including the Executive Director, of the University's Office of Alumni Affairs, spend a portion of their time providing general management and administrative services to the National Alumni Association. The State of Florida provides the funding for the Office of Alumni Affairs, which is part of the University, and the results of its operations are not included in this report.

NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

As a component unit of the University, the National Alumni Association prepares its financial statements according to the provisions of the Governmental Accounting Standards Board (GASB) Statement No. 35, *Basic Financial Statements – and Management's Discussion and Analysis – for Public Colleges and Universities*. This Statement establishes accounting and financial reporting standards for public colleges and universities within the financial reporting guidelines of GASB Statement No. 34, *Basic Financial Statements-and Management's Discussion and Analysis-for State and Local Governments*. These standards require public institutions to present management's discussion and analysis (MD&A), basic financial statements, and notes to the financial statements, and required supplementary information other than MD&A.

The standards require the classification of net position into three components defined as follows:

Net investment in capital assets – This component of net position consists of capital assets, including restricted capital assets, net of accumulated depreciation and reduced by the outstanding balances of any bonds, notes, or other borrowings that are attributable to the acquisition, construction, or improvement of those assets. If there are significant unspent related debt proceeds at year-end, the portion of the debt attributable to the unspent proceeds is not included in the calculation of net investment in capital assets. Rather, that portion of the debt is included in the same net position component as the unspent proceeds.

Restricted – This component represents the net position of the National Alumni Association which is restricted by constraints placed on the use by external groups such as creditors, grantors, contributors or laws and regulations. The National Alumni Association had restricted net position of \$3,445,280 and \$2,891,846 as of June 30, 2024, and 2023, respectively.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Unrestricted – This component of net position consists of net position that does not meet the definition of "restricted" or "net investment in capital assets".

Reporting Entity

In defining the National Alumni Association for financial reporting purposes, management has applied the requirements of Governmental Accounting Standards Board Statement (GASB) No. 14, the Financial Reporting Entity and GASB No. 61, the Financial Reporting Entity, Omnibus. These statements establish the basis for the reporting entity and whether it is considered a component unit of another entity. The National Alumni Association would be a component unit of another entity if it is financially accountable to that unit. Financial accountability occurs when an entity appoints a voting majority of the board of the potential component unit and (1) is able to impose its will on the potential component unit and/or (2) is fiscally dependent and is in a relationship of financial benefit or burden with the potential component unit. An entity would also be considered financially accountable if the potential component unit is fiscally dependent and there is a financial benefit or burden relationship, regardless of whether the entity appoints the voting majority of the potential component unit's board. The National Alumni Association is a direct support organization of the University and has met all of the financial accountability criteria necessary to be considered a component unit of the University.

The Florida legislature passed and the governor signed into law Chapter 2020-004, Laws of Florida, a provision that changed Section 1004.28, Florida Statutes, which addresses university direct support organizations. With this change, the University Board of Trustees will have to approve all DSO board members, and the University will now have control of the board of the DSO. Management has evaluated this change and is reporting the financial statements of the National Alumni Association under the GASB model.

Measurement Focus and Basis of Accounting

The National Alumni Association is presented as a component unit of the University. The financial statements are reported using the economic resources measurement focus and the accrual basis of accounting. Under the accrual basis of accounting, revenues are recognized when earned and expenses are recognized when the liability is incurred, regardless of the timing of the related cash flows. Revenues, expenses, income, losses, assets and liabilities resulting from exchange and exchange-like transactions are recognized when the exchange takes place.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Budget

As set forth in the bylaws of the articles of organization, the National Alumni Association adopts an annual budget for all revenues and expenses which the Board of Directors approves. This budget must then be approved by the President of the University and sent to the University Board of Trustees for review and final approval.

Revenue Recognition

Life memberships are recognized as revenue committed and unpaid memberships are recorded as life memberships receivable net of an allowance for doubtful accounts. Annual memberships are recognized as revenue when received.

Investments

The National Alumni Association' long-term investments are reported at fair value using quoted market prices of other fair value techniques, including net asset value, as required by GASB Statement No. 72, *Fair Value Measurement and Valuation*.

The following are required risk disclosures applicable to the National Alumni Association' investments:

Credit Risk — Credit risk exists when there is a possibility that the issuer or other counterparty to an investment may be unable to fulfill its obligations. The National Alumni Association investments are held by the Florida A&M University Foundation, Inc. (the "Foundation") and follows the policies of the Foundation with regards to credit risk.

Concentration of Credit Risk – The National Alumni Association maintains a cash account with a financial institution that qualifies as a public depository pursuant to Chapter 280, Florida Statutes. A qualified public depository has a branch office(s) authorized to receive deposits in Florida, maintains FDIC deposit insurance, meets the specific statutory requirements of Section 280.17, Florida Statutes, and has been approved by the Florida Treasury's Bureau of Collateral Management to accept public funds for deposit. When public deposits are made in accordance with Chapter 280, no public depositor shall be liable for any loss thereof. Any losses to public depositors are satisfied first through any applicable deposit insurance, and then through the sale of collateral pledged or deposited by the defaulting depository.

When necessary, assessments may also be made against other qualified public depositories of the same type as the depository in default.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Custodial Credit Risk — Custodial credit risk exists when, in the event of a bank failure, the National Alumni Association's deposits may not be returned to it. The National Alumni Association's policy regarding custodial credit risk is to maintain deposits in qualified public depositories pursuant to Chapter 280, Florida Statutes, and, accordingly, are entirely insured by federal depository insurance or collateralized pursuant to the Florida Security for Public Deposits Act. The National Alumni Association' investments are held by the Foundation and follow the policies of the Foundation in regard to custodial credit risk.

Interest Rate Risk — Interest rate risk exists when there is a possibility that changes in interest rates could adversely affect an investment's fair value. The National Alumni Association's investments are held by the Foundation and follows the policies of the Foundation with regards to interest rate risk.

Income Taxes

The National Alumni Association is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. Management believes that all revenueproducing activities of the Foundation comply with Section 501(c)(3) of the Internal Revenue Code; accordingly, no accrual for income taxes has been made in the accompanying financials statements.

The National Alumni Association applies guidance issued by the Financial Accounting Standards Board (FASB) relating to uncertainty in income taxes. The guidance requires entities to assess their tax positions for the likelihood that they would be overturned upon IRS examination or upon examination by state taxing authorities. In accordance with this guidance, the Foundation has assessed its tax positions and determined that it does not have any positions at June 30, 2024, or June 30, 2023, that it would be unable to substantiate.

Under statue, the National Alumni Association is subject to IRS and state taxing authority review for the years ended June 30, 2021, through June 30, 2023. The National Alumni Association has filed tax returns through June 30, 2023.

Operating Revenues and Expenses

The Statement of Revenues, Expenses and Changes in Net Position distinguishes between operating and non-operating revenues. For this purpose, operating revenues, such as dues and memberships, result from exchange transactions associated with the principal activities of the National Alumni Association.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Management Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Recent accounting pronouncements

In June 2022, the GASB issued Statement No. 100, Accounting Changes and Error Corrections, an amendment of GASB Statement No. 62, effective for fiscal years beginning after June 15, 2023, that provides guidance for changes in the financial reporting entity, accounting principles, and estimates used to prepare financial information. The new standard also prescribes the treatment for the correction of errors in previously issued financial statements. The organization has fully adopted GASB 100 in its financial statements as of July 1, 2023.

In June 2022, the GASB issued Statement No. 101, Compensated Absences. The objective of this Statement is to better meet the information needs of financial statement users by updating the recognition and measurement guidance for compensated absences. That objective is achieved by aligning the recognition and measurement guidance under a unified model and by amending certain previously required disclosures. The requirements of this statement are effective for fiscal years beginning after December 15, 2023. The organization has fully adopted GASB 101 noting no material effect on the financial statements.

During the year ended June 30, 2023, the National Alumni Association adopted new accounting guidance by implementing the provisions of GASB Statement No. 96, Subscription-Based Information Technology Arrangements, issued May 2020 and effective for fiscal year beginning June 15, 2022, which establishes criteria to recognize a right-to-use subscription asset, an intangible asset, and a corresponding subscription liability. The organization evaluated the effect of the implementation of the standard noting no material effect on the financial statements.

The GASB has issued other new accounting guidance or modifications to, or interpretations of, existing accounting guidance. The National Alumni Association has considered the new un-adopted guidance and does not believe that any other new or modified guidance will have a material impact on the organization's reported net position or activities in the near term.

NOTE 3. CASH AND CASH EQUIVALENTS

Cash and cash equivalents include all monies in banks and highly liquid investments with maturity dates of less than three months. The National Alumni Association maintains its cash accounts with the Foundation. There were no uninsured amounts as of June 30, 2024, and 2023, respectively. Cash balances were \$788,402 and \$712,333 as of June 30, 2024, and 2023, respectively.

NOTE 4. LIFE MEMBERSHIP ENDOWMENT HELD BY FAMU FOUNDATION

The National Alumni Association established the Life Membership Endowment to provide support for general operations and financial stability of the organization. The endowment is administered and invested by the Foundation. As of June 30, 2024, and 2023 endowment balances totaled \$2,630,913 and \$2,430,867, respectively.

NOTE 5. PROMISES TO GIVE

Unconditional promises to give that are expected to be collected within one (1) year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The discounts on those amounts are computed using the risk- free interest rates applicable to the years in which the promises are received. Amortization of discounts is included in contribution revenue. Conditional promises to give are not included as support until the conditions are substantially met.

Unconditional promises to give as of June 30, 2024, consist of:

Subscribing Life Memberships	157,579
Less: Unamortized discount	2,952
Subtotal	154,626
Less: Allowance for uncollectibles	63,352
Net Conditional promises to give	91,274
Amount due in:	
Less than one (1) year	6,950
<u>One to five (5) years</u>	150,629
Total	157,579

The discount rate is two percent (2.0%), while the allowance for doubtful accounts approximates forty-two percent (42%) of receivable accounts as of June 30, 2024.

NOTE 5. PROMISES TO GIVE (continued)

Unconditional promises to give as of June 30, 2023, consist of:

Subscribing Life Memberships	123,114
Less: Unamortized discount	1,734
Subtotal	121,380
Less: Allowance for uncollectibles	87,945
Net Conditional promises to give	33,435
Amount due in:	
Less than one (1) year	34,665
<u>One to five (5) years</u>	88,449
Total	123,114

The discount rate is two percent (2.0%), while the allowance for doubtful accounts approximates seventy-five percent (73%) of receivable accounts as of June 30, 2023.

Unconditional promises to give are a result of installment payments on life memberships.

NOTE 6. INVESTMENTS AND FAIR VALUE MEASUREMENTS

The National Alumni Association, through an agreement with the Foundation, invests its surplus funds in the long-term investment portfolio of the Foundation with the intent of achieving the highest possible return. The Foundation diversifies its investments among various financial instruments and asset categories and uses multiple investment strategies and investment managers. Key decisions in this regard are made by the Foundation's Investment Committee, which has oversight responsibility for the Foundation's investment program. The Foundation's Investment Committee identifies appropriate asset categories for investments, determines the allocation of assets to each category, and approves the investment strategies employed.

The National Alumni Association prepares its financial statements according to the provisions of the Governmental Accounting Standards Board (GASB) Statement No. 72, Fair Value Measurement and Application. This statement addresses accounting and financial reporting issues related to fair value measurements. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

6. INVESTMENTS AND FAIR VALUE MEASUREMENTS (Continued)

In determining the fair value, the Foundation uses various methods including market, income and cost approaches. Based on these approaches, the Foundation often utilizes certain assumptions that market participants would use in pricing the asset or liability, including assumptions about risk and the risks inherent in the inputs to the valuation technique. These inputs can be readily observable, market corroborated or generally unobservable inputs. The Foundation uses valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs. Based on observability of the inputs used in the valuation techniques, the Foundation is required to provide the following information according to the fair value hierarchy. The fair value hierarchy ranks the quality and reliability of the information used to determine fair values.

The National Alumni Association categorizes its fair value measurements within the fair value hierarchy established by generally accepted accounting principles. The hierarchy is based on the valuation inputs used to measure the fair value of the asset and are disclosed in one of the following three categories:

- Level 1 inputs are quoted prices in active markets for identical assets;
- Level 2 inputs are observable, either directly or indirectly, such as quoted prices for similar assets, quoted prices in markets that are not active, or other inputs that are observable or can be corroborated by observable market data for substantially the same term of the asset.
- Level 3 inputs are significant unobservable inputs. The National Alumni Association has no investments valued using level 3 inputs.

All transfers between fair value hierarchy levels are recognized by the Foundation at the end of each reporting period. In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, an investment's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement in its entirety requires judgment and considers factors specific to the investment. The inputs or methodology used for valuing financial instruments are not necessarily an indication of the risks associated with investment in those instruments.

The following is a description of the valuation methodologies used for instruments measured at fair value:

Corporate stocks and commingled funds (equities and fixed income) - Valued at quoted market prices, which for commingled funds represents the net asset value of shares held by the Foundation at year end.

6. INVESTMENTS AND FAIR VALUE MEASUREMENTS (Continued)

Mutual Funds/Short-term investments – Valued at quoted market prices, which for commingled funds represents the net asset value of shares held by the Foundation at year end.

Corporate bonds and government issues (domestic and foreign) – Investments classified as Level 1 are based on quoted market prices from independent pricing vendors.

Investments classified as Level 2 are based upon independent pricing models or other model- based valuation techniques, such as the present value of the stream of expected cash flows adjusted for the security's credit rating and other factors. Other factors may include items, such as credit loss assumptions.

Hedge Funds and Real Estate Funds – Valued at the net asset value of the units held by the Foundation at year end, as reported by the investment manager.

Limited Partnerships – Investments in limited partnerships for which there is no readily determinable fair value are classified as Level 3, as the valuation is based on significant unobservable inputs. To estimate fair value, the Foundation uses the net asset value of the limited partnerships.

Real Estate Property – Valued at cost plus improvements and allocated 15% to fixed assets and 85% to investments. To provide net operating income that is sufficient to cover the cost of preventive maintenance, capital improvements, operating reserves, and the educational activities that the donor specified when the property was donated. The Foundation's risk with respect to this property is mitigated by the Foundation's general liability insurance, and property and casualty insurance, as well as the insurance provided by tenants pursuant to lease agreements.

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Foundation believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

6. INVESTMENTS AND FAIR VALUE MEASUREMENTS (Continued)

The National Alumni Association' proportionate share of the Foundation's investments by level, within the fair value hierarchy as of June 30, 2024, and June 30, 2023, is summarized as follows:

Description	Quoted Prices on Active Markets for Idential Assets (Level 1)	Significant Observable Inputs (Level 2)	* Significant Unobservable Inputs (Level 3)	Total
June 30, 2024				
Common Stocks	1,593,228	-	-	1,593,228
Commingled Funds	-	157,752	-	157,752
Corporate Bonds	144,406	-	-	144,406
U.S. Government Securities	47,316	$55,\!636$	-	102,952
Real Estate Property	-	26,553	-	26,553
	-	277,990	-	277,990
Cash/Money Market Funds	40,839	-	-	40,839
Accrued Interest/Unsettled Transactions	1,173	<u> </u>	<u> </u>	1,173
Total assets in the fair value hierarchy	1,826,963	517,931	-	2,344,894
Investments measured at net asset value			953,025	953,025
Total Investments at fair value	1,826,963	517,931	953,025	3,297,919

*In accordance with GASB 72 certain investments that were measured at NAV per share (or its equivalent) have not been classified in the fair value hierarchy.

Description	Quoted Prices on Active Markets for Idential Assets (Level 1)	Significant Observable Inputs (Level 2)	* Significant Unobservable Inputs (Level 3)	Total
June 30, 2023				
Common Stocks	1,248,823	45,333	-	$1,\!294,\!156$
Commingled Funds	65,728	150,826	-	$216,\!554$
Corporate Bonds	14,743	-	-	14,743
U.S. Government Securities	146,399	57,031	-	203,429
Real Estate Property	-	26,981	-	26,981
	-	198,151	-	198,151
Cash/Money Market Funds	211,888	-	-	211,888
Accrued Interest/Unsettled Transactions	(98,778)			(98,778)
Total assets in the fair value hierarchy	1,588,803	478,321	-	2,067,124
Investments measured at net asset value			824,721	824,721
Total Investments at fair value	1,588,803	478,321	824,721	2,891,845

*In accordance with GASB 72 certain investments that were measured at NAV per share (or its equivalent) have not been classified in the fair value hierarchy.

6. INVESTMENTS AND FAIR VALUE MEASUREMENTS (Continued)

The following is a description of the significant investment strategies of each major category of investments that calculate net asset value per share and are not in an active market (Level 3 measurements):

Hedge Funds and Limited Partnership Funds- To provide capital appreciation and generate high returns at reduced risk through aggressively managed portfolio of investments using advanced investment strategies.

Real Estate Funds – To provide capital appreciation and generate high returns through a professionally managed private Real Estate Investment Trust portfolio that approximates the investment risks and returns for private commercial real estate.

Real Estate Property – To provide net operating income that is sufficient to cover the cost of preventive maintenance, capital improvements, operating reserves, and the educational activities that the donor specified when the property was donated. The Foundation's risk with respect to this property is mitigated by the Foundation's general liability insurance, and property and casualty insurance, as well as the insurance provided by tenants pursuant to lease agreements.

While these financial instruments may contain varying degrees of risk, the Foundation's risk with respect to such transactions is limited to its capital balance in each investment. The financial statements of the investees are audited annually by independent auditors.

6. INVESTMENTS AND FAIR VALUE MEASUREMENTS (Continued)

The following table discloses all investments whose value is calculated using NAV (or its equivalent), as a practical expedient for funds held at June 30, 2024 and June 30, 2023.

	Net Asset Value	Unfunded Commitments	Redemption Frequency	Redemption Notice Period
Fixed Income				
Private Credit	112,279		Daily	2 days
	-			
Equities	-			
Domestic equities	176,708		Quarterly	45 days
International equities	157,752		Monthly	5 days
		-		
Limited Partnerships	-			
Venture Capital	129,527	17,973	Duration of Partnership	N/A
Private equity	180,670	$58,\!649$	Duration of Partnership	N/A
Private credit	73,998	54,518	Duration of Partnership	N/A
Real estate fund	48,291	9,535	Duration of Partnership	N/A
Hedge fund	509,140	-	Monthly/Quarterly	45 - 90 days
Total investments at June 20, 2024	1,388,363	140,675		

	Net Asset Value	Unfunded Commitments	Redemption Frequency	Redemption Notice Period
Commingled funds	-			
Domestic equities	150,186		Quarterly	45 days
International equities	150,826		Monthly	5 days
	-	-		
Limited Partnerships	-			
Venture Capital	117,466	21,021	Duration of Partnership	N/A
Private equity	138,096	78,070	Duration of Partnership	N/A
Private credit	70,587	61,665	Duration of Partnership	N/A
Real estate fund	30,281	24,889	Duration of Partnership	N/A
Hedge fund	491,629	-	Monthly/Quarterly	45 - 90 days
Total investments at June 20, 2024	1,149,072	185,645		

6. INVESTMENTS AND FAIR VALUE MEASUREMENTS (Continued)

The table below sets forth a summary of changes in the fair value of the Foundation's Level 3 assets for the fiscal years ended June 30, 2024, and 2023:

	Commingled		
	<u>Funds and</u>	Real Estate and	
	Limited	<u>Real Estate</u>	
	<u>Partnerships</u>	<u>Fund</u>	<u>Total</u>
Balance June 30, 2022	487,113	141,711	628,824
Sales	(184, 633)	(128, 298)	(312, 931)
Purchases	405,329	14,533	419,863
Net realized and unrealized gains (los	(16, 125)	2,334	(13,791)
Transfer in from Level 2	102,756	-	102,756
Balance June 30, 2023	794,440	30,281	824,721
Sales	(6,929)	(3,040)	(9,969)
Purchases	$174,\!612$	18,436	193,048
Net realized and unrealized gains (los	49,804	$4,\!170$	$53,\!974$
Transfers in/(out) from Level 1	(81,759)	15,396	(66, 363)
Balance at June 30, 2024	889,338	63,687	953,025

NOTE 7. SUPPORT TO THE UNIVERSITY

During the fiscal year ended June 30, 2024, and 2023, the National Alumni Association provided direct support of \$413,085 and \$665,279 respectively. The support included amounts paid to or on behalf of the University.

NOTE 8. SUBSEQUENT EVENTS

Subsequent events are events or transactions that occur after the statement of financial position date but before the financial statements are issued. We have evaluated subsequent events through the issuance date of the audit report, October 11, 2024, and there were no subsequent events to be disclosed.

NOTE 9. COVID-19 PANDEMIC

The COVID-19 pandemic has caused global business disruptions and economic uncertainties. Management believes the National Alumni Association is taking appropriate actions to mitigate the negative impact. However, the full impact of the COVID-19 pandemic is unknown and cannot be reasonably estimated as these events are still developing.

INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors of Florida A&M University National Alumni Association

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the Florida A&M University National Alumni Association, (a nonprofit organization), which comprise the statement of net position as of June 30, 2024, and June 30, 2023, and the related statements of revenues, expenses, and changes in net position, and cash flows for the years then ended, and the related notes to the financial statements, and have issued our report thereon dated October 11. 2024.

Report on Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Florida A&M University National Alumni Association's internal control over financial reporting (internal control) as a basis for designing the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Florida A&M University National Alumni Association's internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that were not identified.

Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Florida A&M University National Alumni Association's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Grayson Accounting & Consulting, P.A.

Tallahassee, Florida October 11, 2024