

Direct Support Organizations and Athletics Committee Meeting Thursday, September 12, 2024 | 9:00 am Lawson Center

Committee Members: Deveron Gibbons, Chair – John Crossman, Natlie Figgers, Kelvin Lawson, Loryn May, Belvin Perry, Jr., Kenward Stone,

Nicole Washington, Michael White

AGENDA

l.	Call to Order	Chair Gibbons	
II.	Roll Call	Mr. Nick Dulcio	
III.	ACTION ITEMS Approval of Minutes A. July 30, 2024, DSO and Athletics Committee	Chair Gibbons	
IV.	Consideration of Approval of DSO Board Members FAMU Foundation, Inc. A. Re-Elected to the Board (Term Expiration: December 31, 2024) B. Faculty Senate Representative C. SGA Representative	Dr. Donald Palm	
٧.	FY 2024-2025 Foundation Operating Budget Amendment	Dr. Donald Palm	
INFORMATIONAL ITEMS			
VI.	Update on Corrective Action Plan A. Foundation Gift Acceptance Policy Amendments	Dr. Donald Palm	
VII.	Update on Divisional Activities A. FY 2024-2025 University Advancement Updates	Dr. Donald Palm	
	B. DSO Updates1. FAMU Foundation, Inc.2. FAMU National Alumni Association3. FAMU Rattler Boosters		
VII.	Athletic Directors Report A. Athletics Department Update	Acting AD Michael Smith	

Chair Gibbons

VIII. Adjournment



Direct Support Organizations (DSO) and Athletics Committee Thursday, September 12, 2024 Agenda Item III.

Subject: Consideration of the Approval of Minutes

Proposed Board Action: Approval of the Minutes

Rationale: In accordance with the Florida Statues, a governmental body shall

prepare and keep minutes or make a tape recording of each open

meeting of the body.

Recommendation: Approve the DSO and Athletics Committee Meeting Minutes for

July 30, 2024.

Attachment: Yes



Direct Support Organizations (DSO) and Athletics Committee Minutes Trustee Deveron Gibbons, Chair Tuesday, July 30, 2024

Trustee Deveron Gibbons called the meeting to order. Trustees John Crossman, Natlie Figgers, Kelvin Lawson, Loryn May, Belvin Perry, Jr., Kenward Stone, Nicole Washington and Michael White were in attendance and established a quorum.

Approval of May 13, 2024, DSO and Athletics Committee Meeting Minutes

Trustee Lawson motioned for approval; seconded by Trustee Stone. The motion passed, unanimously.

Approval of DSO Budgets | FY 2024-2025

A. FAMU Foundation, Inc.

B. FAMU National Alumni
Association

C. FAMU Rattler Boosters

Dr. Donald Palm presented the FY 2024-2025 DSO Budgets for the FAMU Foundation, FAMU National Alumni Association and FAMU Rattler Boosters. He provided the committee with a brief overview of the changes for each DSO Budget and answered questions from the committee members.

Trustee Lawson motioned for approval of all FY 2024-2025 DSO Budgets; the motion was seconded by Trustee Stone.

A roll call vote on the motion was administered, and the results were as follows:

Trustee Name	Vote
Trustee Gibbons	Yes
Trustee Crossman	Yes
Trustee Figgers	Yes
Trustee Lawson	Yes
Trustee May	Yes
Trustee Perry	Yes
Trustee Stone	Yes
Trustee Washington	Not Present during Voting
Trustee White	Yes

The motion passed, unanimously.

Consideration of Approval of DSO Board Members | FAMU Foundation, Inc.

A. Re-Elected to the Board (Term Expiration December 31, 2024)

Dr. Donald Palm presented to the Committee consideration for approval of four (4) nominees for term renewals for the FAMU Foundation, Inc. Board of Directors. These nominees were approved by the Foundation Board at their April 24, 2024, Virtual Board Meeting.

Directors Angela C. Adderley, John L. Green, Lisa R. LaBoo and Freddie Raines. The committee discussed this matter, citing the need for clarification around the Foundation Board's term renewal requirements for Board Members. The Committee also discussed the Foundation Board's recently approved term limits policy and board members' compliance with the annual give/get requirements, which were also recently changed. During the discussion, the Committee agreed that all Board of



Trustees members should review the Foundation Board's policies and procedures for term-renewing board members. The Committee also agreed that the Foundation Board's term-renewal process should be reviewed to determine how well it aligns with other SUS Institutions.

After the discussion, the Trustee Perry motioned to table this action item until next week's Trustees' Retreat; Trustee Lawson seconded the motion.

A roll call vote on the motion was administered, and the results were as follows:

Trustee Name	Vote
Trustee Gibbons	Yes
Trustee Crossman	Not Present during Voting
Trustee Figgers	Yes
Trustee Lawson	Yes
Trustee May	Yes
Trustee Perry	Yes
Trustee Stone	Yes
Trustee Washington	Yes
Trustee White	Yes

The motion passed, unanimously.

<u>Approval of FAMU Naming Committee Action Item:</u>

A. Honorary Naming of the Fogg Planetarium of the Challenger Learning Center

Dr. Donald Palm presented to the Committee consideration for approval of the Honorary Naming of the Fogg Planetarium of the Challenger Learning Center. He stated that the FAMU Naming Committee approved this action item at their June 18, 2024, Committee meeting.

Trustee White motioned for approval of the honorary naming; seconded by Trustee Lawson.

A roll call vote on the motion was administered, and the results were as follows:

Trustee Name	Vote
Trustee Gibbons	Yes
Trustee Crossman	Yes ¹
Trustee Figgers	Yes
Trustee Lawson	Yes
Trustee May	Yes
Trustee Perry	Yes
Trustee Stone	Yes
Trustee Washington	Yes
Trustee White	Yes

The motion passed, unanimously.

Employment Agreement – Patrick Crarey

VP/AD Tiffani-Dawn Sykes presented the employment contract for Patrick Crarey as the new Head Coach for Men's Basketball. She provided a brief summary of the selection/hiring process for Coach

¹ Trustee Crossman sent "Yes" vote via text message to Nick Dulcio.



Crarey, which included a selection committee of internal and external stakeholders, as well as a brief overview of his qualifications for the position and a summary of his coaching career achievements.

Atty. David Self reviewed the contract terms with the Committee, citing the following:

- Contract Dates: July 1, 2024, thru April 5, 2027
- Salary: \$150,000/year
- Performance Incentives (if earned): Academic, Athletic and Basketball Summer Camps

The Committee discussed the proposed employment agreement, citing the list of candidates that was up for the position, the increased salary for Coach Crarey as compared to his last coaching position and the multi-year structure of the contract agreement. Trustee Lawson strongly urged the Committee to consider a one-year contract with the option, after a year, for the contract to be extended.

VP/AD Sykes informed the Committee that FAMU's [athletic coaches] are ninth among all eleven SWAC schools for salary rankings and that the base salary is within the current operating budget. She also detailed how the proposed contract is in line with previous contract agreements, with the exception of the ending date being changed to align with the end of the National Championship season.

The Committee discussed the best approach to move forward; whether to approve the proposed multi-year agreement or a one-year agreement. The Committee agreed that a one-year agreement was not a standard operating practice and discussed how this agreement would affect the coach's ability to recruit as well as the termination payout terms. Atty. Self stated that the proposed multi-year agreement contains terms that allow for a maximum payout of twenty (20) weeks or approximately \$60,000 should the coach be terminated without cause, which was in line with current BOT Regulations.

After the discussion, Trustee Lawson motioned to approve a one-year employment contract for Patrick Crarey with an option to extend the agreement based on performance/successes as defined by the VP/AD; Trustee White seconded the motion.

A roll call vote on the motion was administered, and the results were as follows:

Trustee Name	Vote
Trustee Gibbons	Yes
Trustee Crossman	Not Present during Voting
Trustee Figgers	No
Trustee Lawson	Yes
Trustee May	Yes
Trustee Perry	No
Trustee Stone	Yes
Trustee Washington	Yes
Trustee White	Yes

The motion passed, by majority vote, six (6) votes for and two (2) against the motion.

Update on Divisional Activities

A. FY 2023-2024 University Advancement Updates

- 1. FY 2023-2024 Fundraising Progress as of June 30, 2024:
 - i. Raised \$26,931,255.79 (134.65% of \$20M Goal)



- 2. New Cash \$22,884,395.79 (84.9% of Total & 114.4% of \$20M Goal)
- 3. Pledges & Planned Gifts \$4,046.760 (15% of Total & 20.2% of \$20M Goal)
- 4. Year-to-Year Constituent Comparison
 - i. Corporations and Foundations account for the majority of support.
- 5. Historical Fundraising Trend 2012-13 to 2023-24
 - i. Last three fiscal years have been over \$20+ Million

B. DSO Updates

- 1. FAMU Foundation, Inc.
- 2. FAMU National Alumni Association
- 3. FAMU Rattler Boosters

FAMU Foundation, Inc.

- FAMU Foundation 2024 Board of Directors Retreat will be held on August 7-8, 2024, in Orlando, FL, in conjunction with the FAMU Board of Trustees Retreat.
- Investment Value \$161,041,113.25 as of May 31, 2024, compared to \$160,105,439 as of March 31, 2024.
- Endowment Value \$122,550,814.39 as of May 31, 2024, compared to \$121,287,626 as of March 31, 2024.

FAMU National Alumni Association

- This year's NAA Convention (May 30 June 2) welcomed nearly four hundred attendees, and a strong collaboration with the FAMU Foundation and FAMU BOT, in beautiful Tampa Bay.
 - o Twenty-two (22) FAMU alums were also honored at the Distinguished Alumni Awards Gala, including our very own Foundation Board Member Elaine E. Armster.
 - We are also pleased report the FAMU NAA's strides to support student success donating more than 453 Thousand Dollars for scholarships, support for our student athletes and athletic programs in the 2023-2024 fiscal year.

FAMU Rattler Boosters

- The Boudreaux Recovery Zone was installed on the practice field on July 18th.
 - The cooling station is a contribution by the Rattler Boosters and the Eddie Jackson 220 Quarterback Club.
- On August 10th is the Rattler Boosters Kick-Off Celebrations for Cheerleaders, Volleyball, and Football Student Athletes.
 - o Golf Tournament starts at 8:00 a.m.
 - o The luncheon starts at 2:00 p.m.
 - o Rattler Fan Day starts at 4:00 p.m.
- The Rattler Boosters and the Eddie Jackson 220 Quarterback Club are working in conjunction to increase the nutrition budget from \$1,500 to \$2,500 per month.

With there being no further business, the meeting was adjourned.



Direct Support Organizations (DSO) Committee Thursday, September 12, 2024 Agenda Item IV. A.

Subject: Consideration of Approval of DSO Board Members

FAMU Foundation, Inc. Board of Directors

A. Re-Elected to the Board (Term Expiration: December 31, 2024)

Proposed Board Action: Dr. Donald E. Palm, III, Interim Vice President of University Advancement

and Interim Executive Director of the FAMU Foundation, will present the consideration of approval of re-elected DSO Board Members for

the FAMU Foundation Board of Directors.

At the April 24, 2024, FAMU Foundation Virtual Board Meeting, these Directors were re-elected to the FAMU Foundation Board due to term expirations on December 31, 2024.

Re-Elected to the Board

- 1) Dir. Angela C. Adderley
- 2) Dir. John L. Green
- 3) Dir. Lisa R. LaBoo
- 4) Dir. Freddie Raines

At the August 29, 2024, FAMU Foundation General Board Meeting, Dir. Erica D. Hill was re-elected to the FAMU Foundation Board due to her term expiration on December 31, 2024.

Rationale: This action item is submitted for approval in accordance with FAMU

Board of Trustees Policy Number 2018-01, "Provide that the Board shall approve all appointments, including elected board members, to any

DSO board."

Recommendation: Approve the re-election of the five (5) Directors listed above to

serve another four-year term on the FAMU Foundation Board

beginning January 1, 2025, and ending December 31, 2028.

Attachment: Biographical Summaries

FAMU Foundation, Inc. Bylaws Excerpts:

- Article II, Section 1, Paragraph (d) Board Member Term Limits
- Article II, Section 1, Paragraph (e) Manner of Election
- Article III, Section 5 Board Governance and Stewardship Committee



<u>Proposed Term Renewing Board Members' Biographical Summaries</u>

1) Dir. Angela C. Adderley

a. Location: West Orange, NJ

b. Occupation: McDonald's Franchisee

c. Foundation Board Member: 2021-Present



2) Dir. John L. Green

a. Location: Houston, TX

b. Occupation: CPA Attorney and Counselor At Law

c. Foundation Board Member: 2013-Present



3) Dir. Lisa R. LaBoo

a. Location: Eustis, FL

b. Occupation: CEO, Prosperity Investment Services, Inc.

Pres., Prosperity Real Estate, LLC

c. Foundation Board Member: 2017-Present



4) Dir. Freddie Raines

a. Location: Houston, TX

b. Occupation: Senior Director/Banking | Capital One

c. Foundation Board Member: 2021-Present



lacs of Pavilla by Radiok

5) Dir. Erica D. Hill

a. Location: Plano, TX

b. Occupation: Semi-Retired, former Corporate Executive

c. Foundation Board Member: 2017-Present



because of such relationship or interest, because such director or directors are present at the meeting of the Board of Directors or a committee thereof that authorized, approved or ratified such contract or transaction, or because his or their votes are counted for such purpose, if the contract or transaction is approved in compliance with the provisions of Sections 617.0832 and applicable provisions of the Code of Ethics for Public Officers and Employees, Part III of Chapter 112, Florida Statutes, as now or hereafter amended.

ARTICLE II MEMBERSHIP

Section 1. <u>Composition, Terms and Manner of Election</u>

The number, qualifications, terms of office, and manner of selection/election of the Board of Directors of the Foundation shall be as follows:

- (a) <u>Composition</u> There shall be a minimum of fourteen (14), but not more than thirty-one (31) directors elected in the manner prescribed in these Bylaws, as well as the ex-officio directors provided in this section. The members of the Board of Directors and designated ex-officio members as provided in these Bylaws shall constitute the voting members of the Foundation.
- (b) <u>Nomination</u> Members of the Board of Directors shall be nominated and elected to four (4) year terms. All nominees shall be submitted to the University President for University Board of Trustees approval. Vacancies occurring during a term shall be filled for the unexpired portion thereof in the manner provided for the election of directors. All directors shall hold office until the expiration of their terms and until their successors have been elected or until death, resignation or removal. All reappointments are also subject to the approval of the University Board of Trustees.
- (c) <u>Terms of Office</u> The terms of office of elected directors shall be staggered so that the Board of Directors shall elect approximately seven (7) members to the Board annually, provided that the total number of directors does not exceed thirty-one (31) persons.
- (d) <u>Board Member Term Limits</u> An Elected Director will hold a four-year term commencing January of the following year or, if filling a board member's vacated

seat prior to their term ending, immediately following election, and continuing through the end of that member's term.

After serving one (1) term, the Director shall be eligible for re-nomination and election upon showing a desire for continued membership in writing and in accordance with the criteria outlined in Article III, Section 5 of the FAMU Foundation, Inc. Bylaws. No Elected Director may serve more than a maximum of eight (8) total years or two (2) four-year (4) terms. Notwithstanding the provisions of the previous sentence, the Board Governance and Stewardship Committee may recommend that, in the best interest of the University, the Board waive the two-term limitation described herein, provided that the issuance of such a waiver shall not be deemed to modify or supersede any other provision or requirement of these Bylaws. For avoidance of doubt, no Elected Director subject to the provisions of this Section may serve more than a maximum of twelve (12) total years or three (3) terms.

This section would affect all elected board directors whose initial terms of service begins January 1, 2024, and thereafter. This Section does not apply to Directors who are described in Article II, Section 3.

This Section will not apply to those elected Board of Directors whose terms began prior to January 1, 2024.

If a board member resigns from the Board and at some point, wishes to join the Board again, then they must go through the nomination process and if successful their tenure will include any time previously served.

- (e) <u>Manner of Election</u> Members placed into nomination by the Board Governance and Stewardship Committee shall be elected to board membership by a majority vote of the full Board. In evaluating an individual for election or re-election as a Board member, the Board Governance and Stewardship Committee will consider, in addition to the criteria for new nominees set forth above, their record in the following areas:
 - (i) knowledge of the University and higher education in general;
 - (ii) active participation in and consideration to activities of the Board and the University;
 - (iii) responsiveness and commitment to the Board and the University;
 - (iv) offices held;

- (v) attendance at meetings;
- (vi) visibility in the community on behalf of the University; and
- (vii) advocacy of the interests of the entire University rather than any part or constituency.

Section 2. Elected Officers

The officers of the Foundation Board will be the Chair, Vice Chair, Treasurer and Secretary. Such officers shall be elected and serve as provided in these Bylaws. Only members of the Board of Directors may be nominated and elected as an officer. Members of the FAMU Board of Trustees may not serve as elected officers of the FAMU Foundation. In the event a FAMU Foundation officer is appointed to the FAMU Board of Trustees, the FAMU Foundation Board member must resign from the elected office, but may still serve as a member of the FAMU Foundation Board. Any Foundation meeting at which two or more Board of Trustees members are present must be publicly noticed in the same manner as a regular Board of Trustees meeting is noticed.

- (a) <u>Elected Officers Terms of Office</u> The officers of the Foundation shall be elected for a two (2) year term. Officers may be elected for one (1) additional term; provided, no officer shall serve more than two (2) consecutive two-year terms.
- (b) <u>Chair</u> The Chair of the Board of Directors shall preside over all meetings of the Board, and shall perform other duties which may be assigned from time to time by the Board of Directors including, but not limited to, signing all contracts authorized by the Board.
- (c) <u>Vice-Chair</u> -The Vice-Chair shall preside over all meetings in the absence or disability of the Chair and shall perform all duties which may be assigned from time to time by the Chair. In the event of a vacancy or prolonged disability in the office of the Chair, the Vice-Chair shall perform all the duties of the Chair for the unexpired term.
- (d) <u>Treasurer</u>- The Treasurer shall monitor and review all financial transactions of the Foundation and shall ensure proper disbursement of Foundation funds. The Treasurer, with such other officer or director as designated by the Board of Trustees, shall sign checks on behalf of the Foundation as provided in these Bylaws.
- (e) <u>Secretary</u>- The Secretary shall ensure the recording of minutes for all meetings of the Board of Directors and the Executive Committee and shall ensure these

- (e) It shall also have responsibility to review the annual financial statements with the independent accountants and review new or proposed accounting standards which affect the banking, investment and fundraising industries, and their impact on the Foundation.
- (f) The Audit Committee shall meet bi-annually prior to the Board meeting or as necessary to address audit issues.

Section 5. Board Governance and Stewardship Committee

- (a) The Board Governance and Stewardship Committee shall be charged with: receiving, evaluating and presenting to the Foundation Board nominations for new members and officers, in the manner provided in these Bylaws; developing a policy for member recruitment and officer selection; nominating individuals for special recognition as Emeritus Members of the Foundation; developing a plan for orientation of new members; developing a plan for continuing education of members; and monitoring the attendance, participation and financial responsibility of members.
- (b) The purpose of the Committee is to ensure the integrity of the Board and enhance Board performance. The Committee is also responsible for establishing and maintaining standards of Board conduct, identifying the expertise and experience needed by the Board, ensuring members have appropriate orientation and ongoing education, periodically reviewing and ensuring compliance with these Bylaws and other Board policies, managing the process for deciding whether to reappoint a board member, planning for leadership succession, planning for leadership succession, honoring and recognizing retiring members, identifying best practices in foundation governance and customizing such practices as appropriate for this Board.
- (c) The Board Governance and Stewardship Committee shall solicit nominees for the Board from the University community and the national community as well. Upon its consideration of an individual for nomination to the Board, the Committee shall consider the individual's demographic location and demonstrable qualities in the following areas:
 - (i) intelligence, wisdom, and high moral character;
 - (ii) devotion and willingness to be active and energetic in exercising critical judgment on policy matters;

- (iii) ability to work collegially with other Board members, the administration, faculty, staff, students, and the University community at large;
- (iv) notable record of leadership and accomplishment in the community or in a particular area of expertise; and
- (v) willingness to support the University through personal giving and/or fundraising.
- (d) The Committee shall meet annually to review the terms of the Board of Directors and to prepare recommendations for the Board regarding the nomination of Board members, in accordance with Article II, Section 1, of the Bylaws. The Committee shall present to the Board of Directors recommendations regarding candidates for officers of the Board. The recommendations will be made available to Board members at least thirty (30) days before the annual meeting.
- (e) Prospective Members placed into nomination by the Committee shall be elected to board membership by a majority vote of the full Board. The Board shall vote individually on each member. In evaluating an individual for election or re-election as a Board member, the Committee will consider, in addition to the criteria for new nominees set forth above, their record in the following areas:
 - (i) knowledge of the University and higher education in general;
 - (ii) active participation in and contribution to activities of the Board and the University;
 - (iii) responsiveness and commitment to the Board and the University;
 - (iv) offices held;
 - (v) attendance at meetings;
 - (vi) visibility in the community on behalf of the University;
 - (vii) advocacy of the interests of the entire University rather than any part or constituency; and
 - (viii) demonstrated financial commitment to the University.

Section 6. <u>Bylaws Committee</u>

The Bylaws Committee shall meet annually or as necessary to review the Bylaws of the Foundation to assure that guidelines for operating the business of the Board are

Direct Support Organizations (DSO) Committee Thursday, September 12, 2024 Agenda Item IV. B.

Subject: Consideration of Approval of DSO Board Members

FAMU Foundation, Inc. Board of Directors

B. Re-elected to the Board

(Term Expiration: November 23, 2024)

Proposed Board Action: Dr. Donald E. Palm, III, Interim Vice President of University

Advancement and Interim Executive Director of the FAMU Foundation, will present the consideration of approval of reelected DSO Board Members for the FAMU Foundation Board of

Directors.

At the August 29, 2024, FAMU Foundation General Board Meeting, Dir. Ebenezer T. Oriaku was re-elected to the FAMU Foundation Board due to his term expiration on November 23,

2024.

Rationale: This action item is submitted for approval in accordance with

FAMU Board of Trustees Policy Number 2018-01, "Provide that the Board shall approve all appointments, including elected board

members, to any DSO board."

Recommendation: Approve the re-election of Dir. Ebenezer T. Oriaku as the Faculty

Representative to serve another one-year term on the FAMU Foundation Board beginning November 24, 2024, and ending

November 23, 2025.

Attachment: Biographical Summary

FAMU Foundation, Inc. Bylaws Excerpt:

Article II, Section 3, Paragraph (b) – Designated Ex-Officio

Membership



Ebenezer T. Oriaku, Ph.D.
Professor, Pharmacology
College of Pharmacy and Pharmaceutical Sciences, Institute of Public Health

Biographical Summary



Dr. Ebenezer Oriaku started as an Assistant Professor of Pharmaceutical Sciences at Florida A&M University in 1993.

Dr. Oriaku was honored at the Florida A&M Relays for his service to the track and field program as a recipient of the Jenkins Service Award in 2009. In 2017, Dr. Oriaku was inducted into the FAMU Sports Hall of Fame Class for his time as a track and field student-athlete (1975-1978). In 2018, the University Faculty Senate awarded him a plaque for "Outstanding Contributions to the Sports Enterprise".

Dr. Oriaku has served on various committees both for FAMU and the National Collegiate Athletic Association (NCAA). He currently serves as the Faculty Athletic Representative and Chair of the University Athletic Committee. In the past he has co-chaired the search committee for the hiring of the baseball, chaired the search committees for the hiring of the head Football coach and Athletic Director. He is also assigned as a member of NCAA Division 1 Progress Toward Degree Waivers Committee in 2018.

Throughout his career he has over 20 research publications. He has been named the College Of Pharmacy and Pharmaceutical Sciences Teacher of the year on four separate occasions. He was also honored as the University Teacher of the Year twice and the University Advanced Teacher of the Year twice.

Dr. Oriaku is a three-time alumnus of FAMU earning his bachelor's degree in biology in 1981, master's degree in pharmacology in 1989, and doctorate in pharmacology in 1991. He has served as the Faculty Representative on the FAMU Foundation, Inc. Board of Directors since October 2023.



Ebenezer T. Oriaku, Ph.D.
Professor, Pharmacology
College of Pharmacy and Pharmaceutical Sciences, Institute of Public Health

Biographical Summary



Dr. Ebenezer Oriaku started as an Assistant Professor of Pharmaceutical Sciences at Florida A&M University in 1993.

Dr. Oriaku was honored at the Florida A&M Relays for his service to the track and field program as a recipient of the Jenkins Service Award in 2009. In 2017, Dr. Oriaku was inducted into the FAMU Sports Hall of Fame Class for his time as a track and field student-athlete (1975-1978). In 2018, the University Faculty Senate awarded him a plaque for "Outstanding Contributions to the Sports Enterprise".

Dr. Oriaku has served on various committees both for FAMU and the National Collegiate Athletic Association (NCAA). He currently serves as the Faculty Athletic Representative and Chair of the University Athletic Committee. In the past he has co-chaired the search committee for the hiring of the baseball, chaired the search committees for the hiring of the head Football coach and Athletic Director. He is also assigned as a member of NCAA Division 1 Progress Toward Degree Waivers Committee in 2018.

Throughout his career he has over 20 research publications. He has been named the College Of Pharmacy and Pharmaceutical Sciences Teacher of the year on four separate occasions. He was also honored as the University Teacher of the Year twice and the University Advanced Teacher of the Year twice.

Dr. Oriaku is a three-time alumnus of FAMU earning his bachelor's degree in biology in 1981, master's degree in pharmacology in 1989, and doctorate in pharmacology in 1991. He has served as the Faculty Representative on the FAMU Foundation, Inc. Board of Directors since October 2023.

records are maintained by the appropriate staff for that purpose. The Secretary shall attend to the giving and serving of all notices required by the Bylaws of this Foundation. The Secretary shall countersign, in the name of the Foundation, all contracts authorized by the Board of Directors, and when so ordered by the Board of Directors, the Secretary shall affix the corporate seal of the Foundation thereto. The Secretary shall have charge of all such books and papers as the Board of Directors may direct, all of which shall at all reasonable times be open to the examination of any director and they shall in general, perform all the duties incident to the office of Secretary, subject to the control of the Board of Directors. The Secretary must be a member of the Board of Directors.

Section 3. Designated Ex-Officio Membership

- (a) The President of the University, Chief Financial Officer of the University, President of the National Alumni Association, Director of Alumni Affairs, and the Chair of the Board of Trustees or their designees shall be members of the Board of Directors by virtue of their positions. Individuals serving in the aforementioned positions will serve as long as he or she holds the office or the position, or the designating individual holds the office or position, which resulted in his or her placement on the Board of Directors. In any event, designees serve at the pleasure of the designor. Any vacancies in the aforementioned positions will be filled for the unexpired portion in the manner provided for the appointment.
- (b) The Directors shall also include among board membership persons who hold the following positions: a Faculty representative from the Faculty Senate recommended by the University President after consultation with the Faculty Senate Chairperson and a current Student Government Association (SGA) representative or student representative who is not serving on the Board of Trustees, recommended by the University President after consultation with the SGA President. Members serving in an ex officio capacity as designated under Subsections (a) and (b) above shall be considered members of the Foundation Board for all purposes and shall be entitled to the same rights and emoluments of membership as any other director, including the right to vote.

Board members as designated under Subsections (b) above will serve a term of oneyear commencing immediately following appointment and continuing through the meeting closest to the end of one year. These directors must sign and adhere to the Minimum Participation Standards for Ex-Officio Membership and must adhere to the Code of Ethics and Standards of Conduct set forth by the Board. These directors may be re-elected for an additional term after showing a desire for continued membership in writing. These members must adhere to all provisions of the Bylaws, except as specifically provided elsewhere in the Bylaws.

Section 4. Executive Director

The Executive Director shall be responsible for the general day-to-day management of the affairs of the Foundation and shall exercise such authority to accept gifts, collect revenues, and make routine expenditures as may be delegated by the Board of Directors or the Executive Committee. The selection, discipline and firing of FAMU employees shall be by the Executive Director with the consent of the Vice President of University Advancement (provided these individuals are not one and the same person). Additionally, the Executive Director shall be responsible for the oversight, reporting and coordination of all activities pertaining to the portfolio investment strategy and administration. The Executive Director shall also be responsible for the maintenance and management of any or all of the Foundation's activities as may be required by the Board of Directors.

The Executive Director shall be selected by and shall report to the President of the University.

Section 5. <u>President of the University</u>

The President of the University shall have the powers and the duties of president of a state university in Florida as contemplated by law, and in regards to the Foundation it is recognized the University President's powers and duties include, but are not limited to the following:

- (a) Monitor and control the use of University resources by the Foundation;
- (b) Establish fundraising priorities that are consistent with the University's mission and ensure coordination of fundraising activities among all University direct support organizations;
- (c) Establish the thresholds for approval of purchases, acquisitions, projects and the issuance of debt according to Board of Trustees regulation;
 - (d) Control the use of the University's name;

Direct Support Organizations (DSO) Committee Thursday, September 12, 2024 Agenda Item: IV. A. C.

Subject: Consideration of Approval of DSO Board Members

FAMU Foundation, Inc. C.SGA Representative

Mr. Jeffrey K. Francis

MBA Program Graduate Student, School of Business & Industry B.S. Degree, Health Science

Proposed Board Action: Dr. Donald E. Palm, III, Interim Vice President of University

Advancement and Interim Executive Director of the FAMU Foundation, will present the consideration of approval of reelected DSO Board Members for the new DSO Board Member

for the FAMU Foundation, Inc. Board of Directors.

Mr. Francis was appointed by the SGA President, Ms. Loryn May and was approved by the Foundation Board of Directors at their

August 29, 2024, General Board Meeting.

Recommendation: Approve the nomination of Mr. Jeffrey K. Francis as the SGA

Representative to serve a one-year term on the FAMU Foundation Board of Directors beginning July 1, 2024, and

ending June 30, 2025.

Attachment: Biographical Summary

Current Resume | 1 Page

FAMU Foundation, Inc. Bylaws Excerpt:

• Article II, Section 3, Paragraph (b) – Designated Ex-Officio

Membership



Mr. Jeffrey K. Francis | SGA Representative

Biographical Summary



Jeffrey K. Francis is a 1-Year MBA Graduate Student from Jacksonville, FL.

Mr. Francis has served in Student Government in various capacities including SGA Vice President and a Freshman Senator.



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Jeffrey Francis

Jeffrey1.francis@famu.edu | (904) 864-5189

EDUCATION

Florida A&M University

School of Business and Industry (SBI) Expected Graduation: Summer 2025

1-Year Master of Business Administration

Florida Agricultural & Mechanical University

School of Allied Health Expected Graduation: Spring 2024

Bachelor of Science: Health Science

Honors/Awards: Florida State College at Jacksonville, Presidents List: Fall 2020, Spring 2022 Dean's List: Spring 2021, Fall 2021 Florida Agricultural and Mechanical University SGA Rising Star

PROFESSIONAL EXPERIENCE

Mayor's Youth at Work

Jacksonville, FL

Coding Intern March 2022 – May 2022

- Collaborated with a team of developers to design web applications using Python
- Participated in daily stand-up meeting to discuss progress and challenges
- Conducted research on emerging technologies to provide recommendations on coding systems
- Actively participated in team meetings contributing innovative solutions and ideas for project improvements

Phase Three Star LLC Jacksonville, FL

Shift Leader June 2020 – May 2022

- Trained and developed management team and crew using the company's current training system
- Conducted crew and administration organization team meetings as needed to discuss operational procedures
- Assumed responsibility for cash on all shifts, including bank deposits, and ensured proper adherence to all cash procedures
- Scheduled an adequate staff to manage operations and accommodate guest flow

LEADERSHIP EXPERIENCE

Florida A&M University Tallahassee, FL

Student Government Association, Vice President

May 2023- Present

Tallahassee, FL

Tallahassee, FL

- Promoted policies and initiatives that increased student inclusivity and engagement by over 50% throughout the academic year
- Utilize \$600,000 Activity and Service fee budget to implement an enhancement of student & alumni within the FAMU community
- Actively advocate for student needs working closely with faculty and administrators to drive positive changes in campus policies
- Engage with students through diverse communication channels, fostering their involvement in student government activities

Powerhouse Chapter, Collegiate 100

Tallahassee, FL

Public Relations Committee

February 2023 - Present

- Developed and executed strategic communication plans to enhance the organization's public image and reputation.
- Monitored and analyzed public sentiment and trends, adjusting PR strategies to address emerging issues an opportunities
- Hosted public relations events and campaigns to increase the organization's visibility and engage with the community
- Collaborated with graphic designers to produce visually appealing and informative materials for both online and offline platforms

Florida A&M University Tallahassee, FL

Student Government Association, Freshman Senator

October 2022– May 2023

- Played a pivotal role in passing legislation that positively impacted campus improvements and academic resources
- Worked on initiatives designed to promote well-being, such as mental health awareness campaigns and diversity and inclusion
- Actively sought feedback from students through surveys, forums, and town hall meetings, using this input to guide policy decisions
- Promoted transparency in student government through regular reports to constituents and accessible meeting minutes

SKILLS & INTERESTS

Skills: Good Communication, Critical Thinking, Problem Solving, and Detailed Oriented

Computer: Proficient in Microsoft Word and Outlook, Intermediate in Microsoft Excel, and PowerPoint, Advanced in Java Script Interests: Project Management, Marketing, Consulting, Sales

Other Affiliations: National Association of Student Affairs Professionals Student Leadership Institute, Mr. Alpha Kappa Alpha Sorority, Incorporated Pageant Contestant, Florida A&M University Faculty Senate, Alpha Kappa Psi Professional Business Fraternity, Incorporated Buddy Program Mentee

records are maintained by the appropriate staff for that purpose. The Secretary shall attend to the giving and serving of all notices required by the Bylaws of this Foundation. The Secretary shall countersign, in the name of the Foundation, all contracts authorized by the Board of Directors, and when so ordered by the Board of Directors, the Secretary shall affix the corporate seal of the Foundation thereto. The Secretary shall have charge of all such books and papers as the Board of Directors may direct, all of which shall at all reasonable times be open to the examination of any director and they shall in general, perform all the duties incident to the office of Secretary, subject to the control of the Board of Directors. The Secretary must be a member of the Board of Directors.

Section 3. Designated Ex-Officio Membership

- (a) The President of the University, Chief Financial Officer of the University, President of the National Alumni Association, Director of Alumni Affairs, and the Chair of the Board of Trustees or their designees shall be members of the Board of Directors by virtue of their positions. Individuals serving in the aforementioned positions will serve as long as he or she holds the office or the position, or the designating individual holds the office or position, which resulted in his or her placement on the Board of Directors. In any event, designees serve at the pleasure of the designor. Any vacancies in the aforementioned positions will be filled for the unexpired portion in the manner provided for the appointment.
- (b) The Directors shall also include among board membership persons who hold the following positions: a Faculty representative from the Faculty Senate recommended by the University President after consultation with the Faculty Senate Chairperson and a current Student Government Association (SGA) representative or student representative who is not serving on the Board of Trustees, recommended by the University President after consultation with the SGA President. Members serving in an ex officio capacity as designated under Subsections (a) and (b) above shall be considered members of the Foundation Board for all purposes and shall be entitled to the same rights and emoluments of membership as any other director, including the right to vote.

Board members as designated under Subsections (b) above will serve a term of oneyear commencing immediately following appointment and continuing through the meeting closest to the end of one year. These directors must sign and adhere to the Minimum Participation Standards for Ex-Officio Membership and must adhere to the Code of Ethics and Standards of Conduct set forth by the Board. These directors may be re-elected for an additional term after showing a desire for continued membership in writing. These members must adhere to all provisions of the Bylaws, except as specifically provided elsewhere in the Bylaws.

Section 4. Executive Director

The Executive Director shall be responsible for the general day-to-day management of the affairs of the Foundation and shall exercise such authority to accept gifts, collect revenues, and make routine expenditures as may be delegated by the Board of Directors or the Executive Committee. The selection, discipline and firing of FAMU employees shall be by the Executive Director with the consent of the Vice President of University Advancement (provided these individuals are not one and the same person). Additionally, the Executive Director shall be responsible for the oversight, reporting and coordination of all activities pertaining to the portfolio investment strategy and administration. The Executive Director shall also be responsible for the maintenance and management of any or all of the Foundation's activities as may be required by the Board of Directors.

The Executive Director shall be selected by and shall report to the President of the University.

Section 5. <u>President of the University</u>

The President of the University shall have the powers and the duties of president of a state university in Florida as contemplated by law, and in regards to the Foundation it is recognized the University President's powers and duties include, but are not limited to the following:

- (a) Monitor and control the use of University resources by the Foundation;
- (b) Establish fundraising priorities that are consistent with the University's mission and ensure coordination of fundraising activities among all University direct support organizations;
- (c) Establish the thresholds for approval of purchases, acquisitions, projects and the issuance of debt according to Board of Trustees regulation;
 - (d) Control the use of the University's name;



Direct Support Organizations (DSO) and Athletics Committee Thursday, September 12, 2024 Agenda Item V.

Subject: FY 2024-2025 Foundation Operating Budget Amendment

Proposed Board Action: Dr. Donald E. Palm, III, Interim Vice President of University

Advancement and Interim Executive Director of the FAMU Foundation, will present the FY 2024-2025 Foundation Operating

Budget Amendment

The FY 2024-2025 FAMU Foundation, Inc. Operating Budget Amendment was approved by the FAMU Foundation Board during

their August 29, 2024, General Board Meeting.

Rationale: The Foundation Operating Budget Amendment is submitted for

acceptance in accordance with FAMU Board of Trustees Policy

Number 2018-01.

"A DSO shall have the authority to amend its budget. Budget amendment requests for less than 15%, but not to exceed \$40,000, of the total amount of the annual budget shall require the approval of the President, provided that no budget amendment affecting

of the President, provided that no budget amendment affecting the President or the President's compensation, salary or other benefits shall be made without the approval of the Board. Other budget amendment requests shall require the approval of the

President and the Board."

Recommendation: Approve the FY 2024-2025 FAMU Foundation, Inc. Operating Budget

Amendment.

Attachments: FY 2024-2025 FAMU Foundation, Inc. Operating Budget with

Proposed Amendment.

FAMU FOUNDATION, INC FISCAL YEAR 2024-2025 PROPOSED OPERATING BUDGET

	FY 2024-2025 DRAFT	Difference	FY 2023-2024 Budget
REVENUE AND SUPPORT			
Operating Revenue	\$3,725,825	\$83,011	\$3,642,814
Endowment Administrative Fees and Operating Fees	\$2,987,825	\$83,011	\$2,904,814
Incoming Gifts Fees [7%, 5% or 3%]	\$355,000	\$0 -	\$355,000
Administrative Fees on Miscellaneous Revenue (7%)	\$77,000	\$0	\$77,000
Administrative Fees on Disbursements [\$2.50]	\$6,000	\$0	\$6,000
Campaign Fee [2%]	\$300,000	\$0 _	\$300,000
License Tags Revenue	\$450,000		\$450,000
Rents and Fees 625 East Tennessee Street	\$70,000	\$0	\$70,000
* Contingency Revenue	\$483,834	_ (\$216,166)_	\$700,000
TOTAL REVENUE AND SUPPORT	\$4,729,659	(\$133,155)	\$4,862,814
EXPENDITURES			
Foundation Operations	Ø1 027 000	057.000	CO70 000
University Advancement Staff Salaries and Benefits	\$1,027,000	\$57,000 _	\$970,000
Contractual Services	\$25,000	_ \$0 _	\$25,000
General Counsel and Legal Services	\$75,000	\$15,000 _	\$60,000
Auditing and Accounting Services	\$55,000		\$55,000
Foundation Board Support	\$250,000	\$30,000 _	\$220,000
Travel, Registration, Training and Seminars	\$35,000	\$10,000 _	\$25,000
Memberships and Subscriptions Insurance	\$5,000 \$40,000	- \$0 \$0	\$5,000 \$40,000
Janitorial Services	\$30,000	- \$0 - \$0	\$30,000
		-	4
Office Security Monitoring Office Utilities	\$12,000 \$50,000	- \$0 \$0	\$12,000 \$50,000
Pest Control	\$4,000	- \$0 \$0	\$4,000
Grounds Maintenance	\$20,000	- \$0 -	\$20,000
Software Maintenance	\$150,000	- \$0	\$150,000
Telephone	\$2,500	\$0 -	\$2,500
Office Equipment/Furniture	\$25,000	\$0	\$25,000
Materials, Printing & Postage	\$20,000	\$0 _	\$20,000
625 E TN Street Renovations	\$100,000	\$0	\$100,000
Bank Fees	\$15,000	\$0	\$15,000
Donor Outreach Support and Other	\$83,775	\$0	\$83,775
Equipment - Van	\$0	\$0 _	\$0
Operating Contingency	\$17,102	(\$2,989)_	\$20,091
Transportation Maintenance	\$5,000	\$0 _	\$5,000
Total Foundation Operations	\$2,046,377	\$109,011	\$1,937,366
Office of University Advancement			
Advancement Operations/Development Support	\$126,000	\$0_	\$126,000
Comprehensive Campaign Support	\$100,000	\$0 _	\$100,000
Fundraising Activities [75% License Tags Revenue]	\$337,500	\$0	\$337,500
Total Office of University Advancement	\$563,500	\$0 _	\$563,500
University Support			
University President Compensation	\$388,562	\$0 _	\$388,562
Interim University President Compensation	\$325,320	\$325,320	\$0
University President Salary Increase, Bonus & Benefits	\$64,590	(\$15,410)_	\$80,000
Office of the President	\$100,000	\$20,000 _	\$80,000
University Auxiliary Support	\$269,594	(\$28,891)_	\$298,485
Board of Trustees Assessment	\$36,000		\$36,000
Board of Governors Assessment	\$17,000	\$1,000 _	\$16,000
Legislative Advocacy	\$80,000	_ \$0 _	\$80,000
License Tags Scholarships [25% License Tags Revenue]	\$112,500	- \$0 -	\$112,500
Athletics Salary Support	\$134,000	_ \$0 _	\$134,000
Athletics AD Salary Support	\$115,445	\$115,445	# 400 00C
Athletics Scholarships Support/General * University Executive Support	\$0 \$404,880	(\$400,000)	\$400,000
emversity Executive Support		\$68,479 _ (\$328,100)	\$336,401
University Support Total University Support	\$71,891 \$2,119,782	(\$328,109)_ (\$242,166)	\$400,000 \$2,361,948
TOTAL EXPENDITURES	\$4,729,659		\$4,862,814
REVENUE LESS EXPENDITURES	\$4,729,659	(\$133,155) \$0	\$4,862,814
	7.1	-	

^{*}FY 23-24 \$400,000 (Athletics & Scholarship) \$100,000 (University Support-Band) \$200,000 (University Support - AD Discretionary) *FY 24-25 The Contingency Revenue (\$299,910 + \$183,924) is from FY23-24

^{*}FY24-25 An additional \$18,359 will added to University Executive Support FY25-26 to bring the total to \$86,838 (\$68,479 + \$18,359)



Major Gift from Gregory Gerami, Batterson Farms Corporations, The Isaac Batterson Family 7th Trust

Issue 1	Recommendation #1	
Failure to Provide Adequate Information to the	Changes to FAMU Policies and Regulations	
University Board of Trustees and Foundation Board	We recommend modifying FAMU Foundation Policies and Guidelines to place the	
of Directors to Enable the Boards to Fulfill their	determination for whether gifts over a certain threshold are in the "best interest of the	
Respective Fiduciary Responsibilities.	University" at the sole discretion of the Foundation Board of Directors.	
(Rpt Refence – Pg 3)		
Corrective Action Plan		

- 1. Review Current Policies and Guidelines: Conduct a thorough review of current FAMU Foundation policies and guidelines to identify specific areas requiring modifications in line with the recommendation.
- 2. Establish a Gift Threshold: Define a financial threshold for gifts that require Board approval. Consider historical data, current financial landscape, and peer institutions' practices to determine the appropriate threshold.
- **3. Policy Modification Drafting:** Draft the necessary modifications to the FAMU Foundation Policies and Guidelines. This should include clear language that determines who has responsibility for accepting or rejecting gifts over an established threshold, such as the FAMU Foundation, VP of Advancement, and/or University President.
- 4. Stakeholder Review and Feedback: Circulate the draft modifications among key stakeholders, including University leadership, for feedback and additional input. Ensure legal compliance and alignment with university objectives.
- **5. Board Approval of Revised Policies:** Present the final draft of the revised policies to the Foundation Board of Directors for approval. Ensure that the policies are formally adopted into the Foundation's governance framework.
- **6. Communication and Training:** Develop and implement a communication strategy to inform relevant stakeholders, including Foundation staff, University leadership, and potential donors, about the changes. Provide training sessions to Foundation staff on the updated policies and procedures.
- 7. Implementation and Monitoring: Implement the revised policies immediately upon Board approval. Establish a monitoring process to ensure compliance with the new guidelines and to assess the effectiveness of the policy change. Regularly review the impact of the new policy and make adjustments as needed.

Responsible Party & Implementation Date	Resources Required for Implementation
Responsible Party:	
Implementation Date:	



Major Gift from Gregory Gerami, Batterson Farms Corporations, The Isaac Batterson Family 7th Trust

Issue 1 (Continued)	Recommendation #2	
Failure to Provide Adequate Information to the	FAMU Regulation Update	
University Board of Trustees and Foundation Board We recommend clear language be added to Florida A&M University Regulation		
of Directors to Enable the Boards to Fulfill their	Chapter 1.021, detailing the President's responsibility to provide timely and adequate	
Respective Fiduciary Responsibilities.	information to the University Board of Trustees related to financial matters above a	
(Rpt Refence – Pg 3)	certain threshold.	
Corrective Action Plan		

- 1. Review of Current Regulation: Conduct a comprehensive review of the current language in FAMU Regulation, Chapter 1.021, to identify gaps related to the President's responsibility for communicating financial matters to the Board of Trustees.
- **2. Establish a Financial Threshold:** Determine a clear financial threshold above which the President is required to report to the Board of Trustees. This threshold should be aligned with the University's financial policies and comparable to peer institutions.
- 3. **Drafting the Regulation Update** Develop draft language to amend FAMU Regulation, Chapter 1.021. The draft should clearly define the President's responsibility to provide timely and adequate information to the Board of Trustees about significant financial matters exceeding the established threshold.
- 4. Stakeholder Review and Feedback: Circulate the draft amendment among key stakeholders for feedback. Ensure that the proposed changes are legally sound, clear, and in the best interest of the University's governance framework.
- **5. Board of Trustees Approval:** Present the final draft of the regulation update to the University Board of Trustees for review and approval. Ensure that all necessary documentation and rationale for the changes are provided.
- **6. Regulation Implementation:** Once approved, formally incorporate the updated regulation into the University's governance documents. Communicate the changes to all relevant parties, including University leadership and administrative departments.
- 7. **Training and Communication**: Develop and deliver training sessions to university leadership, including the President and senior administrative staff, on the new reporting requirements. Additionally, provide clear communication to all relevant departments about the changes in the regulation.
- **8. Monitoring and Reporting:** Establish a monitoring system to ensure compliance with the updated regulation. Include periodic reviews and reports to the Board of Trustees to confirm that the President is providing timely and adequate financial information as required.

Responsible Party & Implementation Date	Resources Required for Implementation
Responsible Party:	
Implementation Date:	



Corrective Action Plan fregory Gerami, Batterson Farms Corporations

Major Gift from Gregory Gerami, Batterson Farms Corporations, The Isaac Batterson Family 7th Trust

Recommendation

Confidential Records and Sunshine Laws

We **recommend** finding legal counsel to reconcile this and raising the issue to the SUS Board of Governors. Consult with legal counsel to reconcile challenge[s] due to an apparent conflict that exists between the Florida Sunshine Law and the Florida Public Records Act as they relate to university donor anonymity. The Florida Sunshine Law allows for closed meetings of a university board of trustees for certain specified topics; however, this does not include for the purpose of preserving requests for anonymity by donors. The Florida Public Records Act, by contrast, allows for donors who wish to remain anonymous to preserve their anonymity by exempting their information from public records requests, giving universities the ability to deny public request for records that would jeopardize a donor's anonymity. These two statutes are difficult to harmonize where a board of trustees requires information about a donor to carry out its fiduciary duties because the Sunshine Laws requires non-exempt meetings be open to the public.

Corrective Action Plan

- 1. Consult with Legal Counsel: Engage with internal and, if necessary, external legal counsel to fully understand the conflict between the Florida Sunshine Law and the Florida Public Records Act. Specifically, explore the legal implications of both statutes as they pertain to donor anonymity and board of trustees' fiduciary duties.
- 2. Legal Analysis and Reconciliation: Conduct a detailed legal analysis to identify potential ways to reconcile the conflicting statutes. This may include exploring case law, legal precedents, and interpretations that can provide a pathway to harmonize the requirements of both laws.
- **3. Develop a Legal Position:** Based on the legal analysis, develop a formal legal position that outlines how the University will address the conflict, if applicable.

Responsible Party & Implementation Date	Resources Required for Implementation
Responsible Party:	N/A
Implementation Date: Complete	



Corrective Action Plan Major Gift from Gregory Gerami, Batterson Farms Corporations, The Isaac Batterson Family 7th Trust

Issue 3	Recommendation		
Current Disposition of Major Gift (Rpt Reference – Pages	Communication to Donor of Foundation Position		
4 & 54)	We recommend the Foundation consider communicating its position in writing to		
	the Donor to make clear the Foundation's position: (1) the Gift Agreement was never executed, (2) the transfer of stock was invalidated by the Carta, transfer agent, and (3) the stock certificates in the Foundation's possession have been		
	canceled. As such, as of May 14, 2024, the University and the Foundation have no ownership interest in Batterson Farms Corporation nor any legal relationship with the Donor.		
Corrective Action Plan			

- 1. **Draft the Communication to the Donor:** Draft a formal letter to the Donor that clearly outlines the Foundation's position. The letter should include:
 - o A statement that the Gift Agreement was never executed.
 - o An explanation that the transfer of stock was invalidated by the Carta transfer agent.
 - o Confirmation that the stock certificates in the Foundation's possession have been canceled.
 - A declaration that, as of May 14, 2024, the University and the Foundation have no ownership interest in Batterson Farms
 Corporation nor any legal relationship with the Donor.
- 2. **Review and Approval of the Communication:** Submit the drafted letter for review and feedback to the Foundation Board of Directors, Foundation Legal Counsel and/or University Legal Counsel to ensure it accurately reflects the Foundation's position and adheres to legal standards. Make any necessary revisions based on feedback.
- 3. **Document the Communication and Response:** Document the delivery of the letter, including the date and method of delivery. Track any response or further communication from the Donor. Ensure all related correspondence is stored in the Foundation's records for future reference.

Responsible Party & Implementation Date	Resources Required for Implementation
Responsible Party:	
Implementation Date:	



Responsible Party & Implementation Date

Corrective Action Plan

Major Gift from Gregory Gerami, Batterson Farms Corporations, The Isaac Batterson Family 7th Trust

Issue 4	Recommendation #1	
University Organizational Structure Allow Individuals to Bypass Established Check (Rpt Reference – Pages 4 & 55)		
	Corrective Action Plan	
 associated with the Vice President for include an analysis of the workload, it include an analysis of the workload, it is include an analysis of the workload, it is included an analysis of the workload, it is included an analysis of the workload, it is included an analysis of the workload. 3. Stakeholder Consultation: Engage leadership, and FAMU Board of Trus expectations, and potential benefits of the workload. 4. Evaluation and Decision-Making: Exparating the roles. Develop a recompositions. 	Responsibilities: Conduct a comprehensive assessment of the current roles and responsibilities or University Advancement and Executive Director of the FAMU Foundation. This assessment will key functions, and the effectiveness of having these roles combined. Research and benchmark best practices from peer institutions regarding the structure of their ship. Determine how similar universities organize these roles and the impact of separating them. With key stakeholders, including the FAMU Foundation Board of Directors, senior university stees, to gather input and feedback on the potential separation of these roles. Understand concerns, or challenges associated with the change. Based on the assessment, benchmarking, and stakeholder feedback, evaluate the pros and cons of mmendation for either maintaining the current structure or separating the roles into two distinct	
 5. Action Plan for Separation (if approved): If the decision is made to separate the roles, develop a comprehensive action plan for the transition. This plan should include: Job Descriptions: Draft new job descriptions for each role, clearly defining responsibilities, expectations, and reporting structures Recruitment: Initiate the recruitment process for the new positions, including internal and external searches if necessary. Transition Planning: Outline steps for a smooth transition, ensuring continuity of operations in both University Advancement and the FAMU Foundation. Budget and Resources: Assess and allocate the necessary budget and resources to support the two distinct positions. 		

Resources Required for Implementation

Responsible Party:

Implementation Date:



Major Gift from Gregory Gerami, Batterson Farms Corporations, The Isaac Batterson Family 7th Trust

Issue 4 (Continued)	Recommendation #2
iversity Organizational Structure Allows for rtain Individuals to Bypass Established Checks d Balances. (Rpt Reference – Pages 4 & 55) Additionally, we recommend the University undertake an analysis of senior leader reporting chains to ensure positions are staffed with qualified individuals that provisitions strong framework of oversight and accountability. However, the Executive Director the Foundation should continue to report directly to the President and the Foundation Board of Directors, as the head of a direct support organization.	
	Corrective Action Plan
within the University. This includes mapping out of each position's responsibilities. Review the eximapping out current reporting lines, identifying of the second	Reporting Chains: Review the existing reporting structure of senior leadership positions current reporting lines, identifying overlaps or gaps in oversight, and assessing the clarity isting reporting structure of senior leadership positions within the University. This includes verlaps or gaps in oversight, and assessing the clarity of each position's responsibilities. Current Leadership: Conduct an evaluation of the qualifications, experience, and oles. This should include a review of their ability to provide effective oversight, it respective areas. and benchmark against best practices in reporting structures, leadership qualifications, ex institutions. Identify successful models that enhance oversight and accountability in akeholders, including senior leadership and external experts, to gather input on the current Ensure that any changes align with the University's strategic goals and governance
needs. 5. Develop a Revised Reporting Structure: Based on the review, evaluation, and stakeholder feedback, develop a revised reporting structure that strengthens oversight and accountability. Ensure that the new structure clearly defines reporting lines, responsibilities, and accountability mechanisms.	
6. Implementation of the Revised Structure: Implement the revised reporting structure, including any necessary staffing changes, reassignments, or adjustments in responsibilities. Communicate the changes clearly to all affected parties and provide support during the transition.	
7. Training and Development: Offer training and development opportunities to senior leaders to ensure they are well-equipped to fulfill their roles in the new reporting structure. Focus on enhancing leadership skills, strategic oversight, and accountability.	
Responsible Party & Implementation Date	Resources Required for Implementation
Responsible Party:	
Implementation Date:	



Major Gift from Gregory Gerami, Batterson Farms Corporations, The Isaac Batterson Family 7th Trust

Issue 5
The University's Current Position Descriptions for
The Vice President for University Advancement
and The Executive Director of The Foundation Are
Notably Broad and Lack Specific

Elements Related to Due Diligence. (Rpt Refence -

Recommendation #1

Revision of University Position Descriptions

We **recommend** the position descriptions be revised to highlight the importance of conducting accurate research on prospective donors. This due diligence need not be performed directly by the Assistant Vice President for University Advancement or Vice President, but these individuals should be required to know what tools are available for due diligence and when a due diligence request should be made. Additionally, specific responsibilities for ensuring compliance with due diligence protocols should be clearly outlined in their job descriptions to prevent future oversights and ensure the integrity of the donation process.

Corrective Action Plan

- 1. Review Current Position Descriptions: Conduct a thorough review of the current position descriptions for the Assistant Vice President for University Advancement and the Vice President for University Advancement. Identify gaps related to due diligence responsibilities and compliance with donor research protocols.
- 2. Identify Due Diligence Tools and Resources: Compile a comprehensive list of tools and resources available for conducting due diligence on prospective donors. This can include databases, consulting with experts in the fundraising arena, and any other relevant tools that can assist in donor research.
- 3. **Draft Revised Position Descriptions:** Revise the position descriptions to include specific language that:
 - o Highlights the importance of conducting accurate research on prospective donors.
 - Requires the Assistant Vice President for University Advancement and Vice President to be knowledgeable about the due diligence tools available and when to initiate a due diligence request.
 - o Clearly outlines their responsibilities for ensuring compliance with due diligence protocols.
 - o Includes accountability measures to prevent future oversights in the donation process.
 - o Includes a requirement that the Executive Director of the Foundation hold an annual strategy session in conjunction with the Chair of the Foundation Board of Directors. Facilitation of the strategy session, should the need arise, should be sought by professionals familiar with Foundation best practices and industry trends.
 - Includes professional development requirements within the position description, such as attendance of the annual conference for the Association of Governing Boards.
- **4. Training and Communication:** Develop and deliver training sessions for the Assistant Vice President and Vice President for University Advancement on the updated position descriptions, with a focus on due diligence protocols and the use of available tools. Communicate the importance of these responsibilities to the entire advancement team.

Responsible Party & Implementation Date	Resources Required for Implementation
Responsible Party:	
Implementation Date:	
,	

Pg 55 & 56)



Major Gift from Gregory Gerami, Batterson Farms Corporations, The Isaac Batterson Family 7th Trust

Issue 6

The University and Foundation Failed to Utilize the Comprehensive Commercial and Open-Source Tools Available Through the Office of Prospect Research to Verify the Source of Donated Funds. (Rpt Refence – Pg 56 - 59) Note: The FAMU Foundation Board of Directors disagrees

with the report language for this issue. The FAMU
Foundation Board of Directors was not made aware of the
gift prior to acceptance by the FAMU Foundation Executive
Director and was therefore not afforded the opportunity to
request a due diligence review of the gift be performed.

Recommendation #1

Office of Advancement Training

We **recommend** that all individuals in the Office of Advancement should receive appropriate training on this topic, including a requirement that due diligence to be conducted of all donors prior to accepting a gift. Due diligence should be a mandatory requirement for all donors, and derogatory information should be flagged and elevated to the vice president or executive vice president level for approval to proceed in accepting that donation.

Corrective Action Plan

- 1. **Develop Training Curriculum:** Design a training curriculum focused on due diligence for donors. The curriculum should cover:
 - o The importance of due diligence in the donation process.
 - Specific procedures for conducting due diligence on all donors.
 - o Tools and resources available for donor research.
 - o Identification and handling of derogatory information.
 - o Protocols for escalating issues to the vice president or executive vice president level.
- 2. **Identify Training Participants:** Identify all individuals within the Office of Advancement who will be required to participate in the training. This should include all staff members involved in donor relations, fundraising, and gift acceptance.
- 3. Schedule and Deliver Training Sessions: Schedule and conduct mandatory training sessions for all identified participants. Ensure that the training is delivered in a format that accommodates all staff, such as in-person workshops, webinars, or online modules. Provide opportunities for participants to ask guestions and engage with the material.
- **4. Create and Distribute Due Diligence Guidelines:** Develop and distribute written guidelines on due diligence procedures to all staff in the Office of Advancement. These guidelines should include step-by-step instructions for conducting due diligence, criteria for identifying derogatory information, and the process for escalating issues.
- 5. Implement a Due Diligence Checklist: Create a due diligence checklist that must be completed for every donor before accepting a gift. This checklist should ensure that all necessary steps are taken, and it should be signed off by the responsible staff member and reviewed by a supervisor before proceeding with the gift acceptance.
- **6. Establish an Escalation Protocol:** Formalize a protocol for escalating derogatory information identified during due diligence to the vice president or executive vice president level. This protocol should include clear criteria for what constitutes derogatory information and detailed steps for escalation.
- 7. Continuous Improvement and Refresher Training: Provide regular refresher training sessions to ensure that all staff remain informed about due diligence procedures. Update the training curriculum and guidelines based on feedback, new tools, or changes in compliance requirements.

Responsible Party & Implementation Date	Resources Required for Implementation
Responsible Party:	
Implementation Date:	



Major Gift from Gregory Gerami, Batterson Farms Corporations, The Isaac Batterson Family 7th Trust

Issue 7	Recommendation #1		
The University's Lack of Policies or Procedures	Policy for Different Types of Gifts, Including Private Stock Transfers		
Surrounding Donations Has Created Significant	A comprehensive policy needs to be created to anticipate and address different types of		
Confusion, Forcing the University to Rely on	gifts, including private stock transfers. This policy should include:		
Other Sources or Create Ad-Hoc Rules. (Rpt	1. Clear Guidelines for Various Gift Types: Establish protocols for the acceptance of		
Refence – Pg 59-61)	different types of gifts, including private stock, real estate, and other non-cash assets.		
	2. Due Diligence Requirements: Mandate due diligence procedures for all types of		
	donations, ensuring that the sources and nature of the gifts align with the University's		
	mission and comply with legal standards.		
	3. Training and Education: Provide training for Foundation leadership and relevant staff		
	on the intricacies of private stock transfers and other complex donations.		
	4. Documentation and Compliance: Ensure that all necessary documentation, including		
	independent audits, appraisals, and IRS forms, are completed and maintained in		
	compliance with legal and ethical standards.		
	Corrective Action Plan		
	policy that covers the acceptance of different types of gifts, including but not limited to		
private stock, real estate, and other non-cash			
	pes: Establish protocols and criteria for accepting different types of gifts, detailing the		
specific requirements and consideration	71		
· ·	mandatory due diligence procedures for all types of donations, ensuring alignment with the		
University's mission and legal standard			
• • • • • • • • • • • • • • • • • • •	utline the necessary documentation, including independent audits, appraisals, and IRS		
forms, required for each gift type.	t the duaft malieu to key atakahaldara ingluding the Foundation Doord of Directors University		
	t the draft policy to key stakeholders, including the Foundation Board of Directors, University		
leadership, and legal counsel, for review and the same and Adaption of Policy, Submit the			
	3. Approval and Adoption of Policy: Submit the final policy for formal approval by the Foundation Board of Directors and/or University		
	leadership. Once approved, the policy will be adopted and incorporated into the Foundation's governance framework.		
4. Training and Education: Develop and deliver training programs for Foundation leadership and relevant staff on the newly established policy, with a focus on the intricacies of private stock transfers and other complex donations. The importance of due diligence and			
compliance with legal and ethical standards. The specific protocols and documentation requirements for different types of gifts.			
Responsible Party & Implementation Date	Resources Required for Implementation		
Responsible Party:			
responsible Fairy.			
Implementation Date:			
mpononadon batol			



Major Gift from Gregory Gerami, Batterson Farms Corporations, The Isaac Batterson Family 7th Trust

Issue 8	Recommendation #1	
Training and Leadership Influence (Rpt Reference	Comprehensive Training	
- Page 61)	All individuals involved in the gift process should receive comprehensive training on the	
	following:	
	1. Chain of Command: Clear guidelines on the chain of command and when senior	
	leadership should become involved in the gift process.	
	2. Due Diligence Procedures: The requisite documentation required for due diligence	
	and who is responsible for ensuring it is completed.	
	3. Documentation and Signatures: Understanding who should sign the documents	
and at what stage.		
	4. Announcement Protocols: When announcements of donations should be made to	
	ensure all due diligence and approvals have been completed.	
Corrective Action Plan		
 Develop Training Modules: Develop a series of training modules that cover the following key areas: 		

- o **Chain of Command:** Clear guidelines on the chain of command in the gift process, including when and how senior leadership should be involved.
- Due Diligence Procedures: Detailed instructions on the requisite documentation for due diligence, including who is responsible for completing and verifying these documents.
- Documentation and Signatures: Step-by-step guidance on who should sign various documents during the gift process and at what stages these signatures are required.
- **Announcement Protocols:** Guidelines on when public announcements of donations should be made, ensuring that all due diligence and necessary approvals are completed beforehand.
- 2. **Identify Training Participants**: Identify all individuals within the Office of Advancement and related departments who are involved in the gift process. Ensure that the training reaches everyone responsible for any aspect of gift acceptance, documentation, or announcements.
- 3. **Schedule and Deliver Training Sessions:** Schedule and deliver comprehensive training sessions to all identified participants. Ensure that the sessions are interactive and provide opportunities for participants to ask questions and clarify any doubts.
- 4. **Create and Distribute Reference Materials:** Develop and distribute reference materials, including quick reference guides, checklists, and flowcharts, that participants can use during the gift process. These materials should reinforce the training content and provide easy-to-access information on chain of command, due diligence, documentation, and announcement protocols.

Responsible Party & Implementation Date	Resources Required for Implementation	
Responsible Party:		
Implementation Date:		



Issue 9	Recommendation #1		
There Is No Threshold for When the	Changes to FAMU Policies and Regulations		
University Board of Trustees or The	To ensure the wealth of knowledge present on the Foundation Board of Directors and University		
Foundation Board of Directors Must Be	Board of Trustees is fully utilized, it is paramount that leadership receive important information in a		
Informed About Donations. (Rpt Refence	timely manner. Currently, the President must inform the University Board of Trustees to enter into		
– Pg 61 - 63)	settlement agreements at or in excess of \$250,000. There is no threshold for when the University		
	Board of Trustees or the Foundation Board of Directors must be informed about donations. A		
	similar threshold should be established for donations to ensure transparency and oversight.		
	Corrective Action Plan		
1. Review Current Policies and Practices: Conduct a review of current policies and practices regarding the reporting of donations to the			
	Identify any existing gaps and compare them with the settlement agreement threshold policy.		
	reshold: Collaborate with the University BOT and Foundation BOD to determine an appropriate		
	hould trigger mandatory reporting to both boards. Consider factors such as the University's financial ations, and best practices from peer institutions.		
3. Draft Policy for Reporting Threshold: Draft a formal policy that establishes the agreed-upon threshold for informing the University BOT and Foundation BOD about donations. The policy should outline the procedure for reporting and specify the types of donations that			
	require notification (e.g., cash, stock, real estate).		
	sent the draft policy to the University BOT and Foundation BOD for review and/or approval. Make		
	any necessary revisions based on their feedback to ensure the policy is comprehensive and aligns with both boards' expectations.		
5. Implement the Reporting Procedure: Implement the new reporting procedure, ensuring that all relevant departments and staff are			
	be taken when a donation meets or exceeds it. Incorporate the procedure into the University's		
governance and operational frameworks.			
6. Communicate the New Policy: Communicate the new policy to all relevant stakeholders, including University leadership, the Foundation			
	BOD, the University BOT, and Advancement staff. Ensure that the communication is clear and that all parties understand the importance		
of the threshold for transparency and oversight.			
Responsible Party & Implementation Date Resources Required for Implementation			
Responsible Party:			
Implementation Date:			



Issue 9 (continued)	Recommendation #2	
There Is No Threshold for When the University Board of Trustees or The Foundation Board of Directors Must Be Informed About Donations. (Rpt Refence – Pgs 61 - 63)	EthicsPoint Reporting Furthermore, there was a breakdown in the ethics notification process. The system itself and the administration thereof by the Office of Compliance and Ethics is sufficient. However, there remains an inefficiency in the process whereby individuals designated as recipient of hotline tips have no requirement to review the tips. Individuals received the notification about Mr. Gerami, but several did not open the notice. Each office should designate individuals responsible for reviewing and acknowledging ethics complaints to ensure they are addressed promptly and appropriately.	
	Corrective Action Plan	
focusing on how hotline tips are received responsibility and accountability for rev 2. Identify and Designate Responsible	Individuals: Work with each department to identify and designate specific individuals responsible	
for reviewing and acknowledging EthicsPoint hotline tips. Ensure that these individuals are in positions of authority and have the necessary knowledge to address complaints effectively. 3. Establish Clear Responsibilities and Expectations: Develop clear guidelines outlining the responsibilities of designated individuals.		
 These guidelines should include: Timely Review: Requirement to review all ethics notifications within a specified timeframe (e.g., 24-48 hours). Acknowledgment: Mandatory acknowledgment of receipt and initiation of appropriate actions within the system. Follow-Up: Procedures for following up on complaints to ensure they are addressed promptly and effectively. 		
 Integrate Accountability Measures: Integrate accountability measures within the EthicsPoint system to track whether designated individuals are reviewing and acknowledging tips. This may include: Automated Alerts: Setting up automated reminders for designated individuals if a tip has not been reviewed within the required timeframe. Audit Logs: Implementing audit logs to record when and by whom a tip was reviewed and acknowledged, ensuring transparency and accountability. 		
system. The training should cover the i effectively.	le training sessions for all designated individuals on their responsibilities within the EthicsPoint mportance of timely review, the acknowledgment process, and how to navigate the system	
Responsible Party & Implementation Date	Resources Required for Implementation	
Responsible Party:		
Implementation Date:		



Corrective Action Plan

Major Gift from Gregory Gerami, Batterson Farms Corporations, The Isaac Batterson Family 7th Trust

Issue 10	Recommendation #1
FAMU Leadership Frequently Cited an NDA as a	BOT Fiduciary Duties
Reason for Not Disclosing or Sharing Information	The University Board of Trustees (BOT) plays a critical role in providing fiduciary
with the University Board of Trustees or	oversight to the University. To effectively fulfill their obligations, it is imperative that the
Foundation Board of Director Members or University Board of Trustees not be excluded from information necess	
Responding to Questions from Stakeholders and	perform their duties. Excluding the University Board of Trustees from critical discussions
the Media. (Rpt Refence - Pgs 63 - 64)	and decisions undermines their ability to ensure the University's financial health, integrity,
	and compliance with legal and ethical standards.
	Corrective Action Plan
practices between the University administration.	ng Practices: Conduct a thorough review of the current communication and reporting, the BOT, and the FAMU Foundation Board of Directors (BOD). Identify any gaps or seen excluded from critical discussions or decisions.
2. Establish Clear Guidelines for BOT and BOD	Involvement: Develop clear guidelines that outline when and how the BOT/BOD should and decisions. These guidelines should include:
	e what constitutes critical information that must be shared with the BOT and BOD(e.g.,
 Communication Protocols: Establish p and comprehensive manner, including re 	protocols for ensuring that information is communicated to the BOT and BOD in a timely egular updates and emergency notifications when necessary. OT and BOD is included in relevant meetings where decisions are being made that impact
the University's financial health and integ	
 Implement Regular Reporting Mechanisms: issues. This could include: 	Implement regular reporting mechanisms to keep the BOT and BOD informed of critical
 Special Briefings: Schedule special briefings: Schedule special briefings. 	arterly reports on the University's financial status, legal matters, and compliance issues. efings for the BOT and BOD when significant decisions are pending or when urgent
 Access to Information: Ensure that BC informed decisions. 	OT and BOD members have access to relevant documents and data needed to make
	e training for BOT and BOD members on their fiduciary duties, the importance of being hey should expect to receive. This training should also cover how to interpret financial ion.
Responsible Party & Implementation Date	Resources Required for Implementation
Responsible Party:	
Implementation Date:	



Issue 10 (continued)

FAMU Leadership Frequently Cited an NDA as a Reason for Not Disclosing or Sharing Information with the University Board of Trustees or Foundation Board of Director Members or Responding to Questions from Stakeholders and the Media. (Rpt Refence – Pgs 63 - 64)

Recommendation #2

Donor Confidentiality and Florida Sunshine Law – BOT Closed Door Sessions

To maintain the confidentiality of legitimate donors while ensuring comprehensive oversight, University policies should explore options to allow for closed sessions or individual briefings of the University Board of Trustees when discussing sensitive donation-related matters. This amendment will enable the University Board of Trustees to be fully informed and engaged in the decision-making process without compromising donor privacy. This recommendation may present a challenge due to an apparent conflict that exists between the Florida Sunshine Law and the Florida Public Records Act as they relate to university donor anonymity. We recommend the Board of Trustees seeks legal counsel to reconcile this and raises the issue to the SUS Board of Governors.

Corrective Action Plan

- 1. **Legal Review of Closed Sessions Options:** Conduct a legal review to explore options for allowing closed sessions or individual briefings of the BOT when discussing sensitive donation-related matters. Review existing statutes and case law to determine permissible exceptions under the Florida Sunshine Law.
- 2. **Develop Policy Amendment Proposal (if applicable):** Based on the legal review, draft a policy amendment proposal that outlines conditions under which closed sessions or individual briefings may be held. Ensure the proposal balances donor confidentiality with the BOT's need for comprehensive oversight.

Responsible Party & Implementation Date	Resources Required for Implementation
Responsible Party:	
Implementation Date:	



Corrective Action Plan

Major Gift from Gregory Gerami, Batterson Farms Corporations, The Isaac Batterson Family 7th Trust

Issue 10 (continued)

FAMU Leadership Frequently Cited a Non-Disclosure Agreement (NDA) as a Reason for Not Disclosing or Sharing Information with the University Board of Trustees or Foundation Board of Director Members or Responding to Questions from Stakeholders and the Media. (Rpt Refence – Pgs 63 - 64)

Recommendation #3

Revision of FAMU Confidentiality Agreement

Furthermore, the FAMU Confidentiality Agreement, which existed prior to this incident, lacks clarity regarding the extent and limitations of confidentiality. It remains unclear what type of counsel senior leadership received concerning the NDA or Confidentiality Agreement. The Office of General Counsel should revise this document to explicitly outline what discussions and disclosures are permitted, ensuring necessary transparency among university leadership.

Corrective Action Plan

- 1. **Review the Existing Confidentiality Agreement:** Conduct a thorough review of the existing FAMU Confidentiality Agreement to identify areas that lack clarity regarding the extent and limitations of confidentiality. Assess any past counsel received concerning the NDA or Confidentiality Agreement.
- 2. **Draft Revised Confidentiality Agreement:** Draft a revised version of the FAMU Confidentiality Agreement that explicitly outlines permitted discussions and disclosures. Ensure that the revised document balances the need for transparency among university leadership with the protection of confidential information.
- 3. Stakeholder Review and Approval: Present the revised Confidentiality Agreement to key stakeholders, including the BOT and senior leadership, for review and approval. Make any necessary revisions based on their feedback.
- **4. Implement and Communicate the Revised Agreement:** Implement the revised Confidentiality Agreement across the University. Ensure that all relevant parties, including University leadership and those involved in donor relations, understand and sign the updated agreement. Provide training sessions to clarify the revised terms.

Responsible Party & Implementation Date	Resources Required for Implementation
Responsible Party:	
Implementation Date:	



Corrective Action Plan

Major Gift from Gregory Gerami, Batterson Farms Corporations, The Isaac Batterson Family 7th Trust

Issue 10 (continued)	Recommendation #4
FAMU Leadership Frequently Cited an NDA as a	Training on Non-Disclosure Agreements (NDA)
Reason for Not Disclosing or Sharing Information	Additionally, we recommend that the Office of General Counsel provide comprehensive
with the University Board of Trustees or	training to appropriate staff about NDAs and the FAMU Confidentiality Agreement. This
Foundation Board of Director Members or training should cover the scope of these agreements, the importance of transparency	
Responding to Questions from Stakeholders and and the circumstances under which information can and should be shared with the	
the Media. (Rpt Refence - Pgs 63 - 64)	University Board of Trustees and other key stakeholders.
Corrective Action Plan	

- 1. **Develop Training Curriculum:** Create a comprehensive training curriculum that covers:
 - o The scope and legal implications of NDAs and the FAMU Confidentiality Agreement.
 - o The importance of transparency in university operations.
 - Guidelines on when and how information covered by these agreements can be shared with the BOT, BOD, and other key stakeholders.
 - o Case studies or scenarios illustrating proper and improper use of NDAs and confidentiality agreements.
- 2. **Identify Training Participants:** Identify all staff members who are involved in negotiating, signing, or enforcing NDAs and confidentiality agreements, as well as those who may need to share sensitive information with the BOT or other stakeholders. This may include senior leadership, legal counsel, FAMU Foundation staff, and advancement officers.
- 3. Schedule and Deliver Training Sessions: Schedule and conduct training sessions for all identified participants. Ensure the sessions are interactive, allowing participants to ask questions and engage with the material.
- 4. **Create and Distribute Reference Materials:** Develop and distribute reference materials that participants can use after the training. These materials should include:
 - Summaries of key points from the training.
 - Quick reference guides on the scope of NDAs and confidentiality agreements.
 - Flowcharts or decision trees for determining when and how information should be shared with the BOT, BOD, or other stakeholders.

Responsible Party & Implementation Date	Resources Required for Implementation
Responsible Party:	
Implementation Date:	



The above plan was approved by:	
Donald Palm, Ph.D. Executive Vice President and Chief Operating Officer Interim Vice President of Advancement Interim Executive Director, FAMU Foundation	Date
Timothy Beard, Ph.D., CRC, BCMC, President	 Date

SECTION 2

RECEIVING,

PROCESSING,

DEPOSITING,

AND

RECEIPTING

SETS

Section 2

RECEIVING GIFTS

Gifts may be received for any worthwhile purpose which is within the university's mission. A letter or gift agreement clearly stating the donor's purpose should accompany the gift. Additionally, a copy of any correspondence that accompanied the gift must also be sent to the Foundation. Copies of all related correspondence should be attached to the *Asset Transmittal Form (ATF)*. Gifts that may be unclear relative to their classification, regarding unrelated business income, will require an additional written statement from the donor clarifying the status of the gift. Projects may not be established or funds may not be deposited within an existing account without such documentation.

Gifts made in part as payment for goods, services, privileges or benefits received and in part as a donation must comply with all applicable state and federal regulations including but not limited to the Internal Revenue Code and State of Florida Sales and Use Tax Rule. Written acknowledgement of these gifts will include the total of the amount received and state the amount which is the gift portion.

The Foundation may receive cash or cash equivalents without further approval, if the purpose is within the Foundation's mandate, and there is written documentation of the purpose. However, the Vice President for University Advancement or designee of the Foundation must approve in advance the acceptance of any non-cash (in-kind) gifts that require use of on-going operational funds. If gifts are accepted, the policy of the University will determine whether the asset is sold or ownership is transferred to the University.

Note: When gifts of tangible property or real estate are transferred from the Foundation to the University, they become subject to the regulations governing University property. Acceptance of such gifts is contingent on their benefit to the University, the cost of acceptance and the long-term cost of maintenance and operation. The Foundation cannot accept any gift that has been determined 'not in the best interest of the university' by the Board of Directors and/or the Vice President for University Advancement.

PROCESSING, DEPOSITING, AND RECEIPTING ASSETS

All gifts donated for the benefit of the University must be sent immediately to the Foundation for deposit. A completed Asset Transmittal Form (ATF) should accompany all gifts (cash, checks, etc.) sent to the Foundation for depositing and receipting. Checks received by the Foundation are processed for deposit within 48 hours (2 business days). The Foundation will acknowledge all gifts with an appropriate tax receipt.

Separation of duties and responsibilities ensures that adequate internal control is maintained. Hence, the Development Office is responsible for processing gifts for deposit, the Foundation for deposits/financial

records, and the Office of Donor Relations and Stewardship for acknowledging every gift from the private sector.

All gifts to the University in the form of a check should be made payable to the FAMU Foundation, Inc. and forwarded to the Foundation. Checks made payable to FAMU or any University entity, such as a college or department, require the donor's written permission to deposit these funds in the Foundation.

A. GIFTS RECEIPTS

Internal Revenue Code 170(f) (8) provides that no charitable income tax deduction will be allowed for any taxpayer who contributes \$250 or more, unless the taxpayer can substantiate the contribution with a written acknowledgement (gift receipt) from the charity. A cancelled check is not considered a receipt and will not be accepted by the IRS. The gift receipt must be in writing and must be of the same period as the contribution. It is the policy of Foundation to acknowledge and thank donors for their gifts in an efficient and timely manner. Although, the IRS requires a gift receipt for any gift from a donor of \$250 or more, an acknowledgement is created for each transaction regardless of the value. Acknowledgements and gift receipts are generated by the Office of Donor Relations and Stewardship once the gift transaction is posted. For gifts of tangible property and real estate, the gift receipt will not state the value of the gift.

The acknowledgement (gift receipt) must include the following:

- The amount of the contribution and the date of the gift (if the contribution is property other than cash, then the acknowledgement must include a description of the property e.g. stock);
- A statement indicating whether or not goods or services were given by the charity in exchange for the gift;
- If goods or services were provided, then a description of the goods or services and a good faith estimate of their fair market value.

1. GIFT DESCRIPTIONS

Gifts are cash, stocks, bonds, real estate, life insurance, bequests, and tangible personal property (non-cash and in-kind gifts) are examples of the suggested assets accepted by the Foundation as gifts.

2. Pledges

A pledge is a gift promised to the university with multiple payments scheduled monthly or annually through written agreement with the University. Tax deduction statements are processed annually for the amount paid on the pledge for the appropriate tax year.

3. Matching Corporate Gifts

Many companies and employers participate in matching gift programs that benefits Florida A&M University. Employees of participating companies obtain matching gift applications from their personnel office and submit the forms with their gifts. Any administrator receiving a matching gift form with a gift should forward it to the Foundation for processing. This program matches charitable gifts donated by an employee. The Foundation is required to follow the employers matching gift restrictions because the matching gift program is an employee benefit regulated by the company. Matching gifts follow the employee's gift unless the matching gift employer restricts its match. Common restrictions include athletics and capital projects. Matching gifts are recorded as a personal gift for recognition purposes. Before the match is received, the matching portion is considered a pledge on behalf of the employee (donor) and is recorded as such. Therefore, should a matching gift request be unfulfilled for any reason, including a change in the employer's philanthropic giving policies, the donor may be responsible for the full amount of the unpaid pledge.

All matching gift forms must be processed through the Foundation. A donor is required to indicate in writing that a gift includes an anticipated gift match. Matching gifts forms must be retrieved from the employer, completed and signed by the employee (donor) and submitted to the Foundation for processing and gift credit to the donor. In turn, the Donor Relations Office must complete the matching gift form for the Foundation designee's signature and submit to the employer for fulfillment. Once the match has been received and recorded, the employee (donor) will receive soft credit for recognition purposes for the gift match.

Soft Credit Definition

Soft credit is given when a person is involved in the donation being made but did not actually make the donation.

4. Gifts-In-Kind

Tangible personal property such as works of art, rare books, securities, equipment, publications, stamps or coin collections can be transferred to the Foundation as in-kind gifts. Benefits to the donor are tax deductions based on the value of the gift, if use is related to FAMU. If use is unrelated to FAMU, the tax deduction is limited to the cost basis. In-kind gifts are documented on a Gift-In-Kind form.

The following guidelines should be followed:

a. The university must determine whether or not it has a need for the gift.

- b. The value of the gift must be determined by a suitable appraisal process.
- c. Prior approval must be received by the department involved with the acquisition.
- d. The gift must be recorded on university records for inventory and control purposes once the transfer to the university takes place.
- e. The charitable donation income tax receipt must be issued for the proper amount once all the above requirements have been satisfied.

5. Payroll Deductions

FAMU faculty and Staff may make charitable contributions to the following projects: Faculty & Staff Fund, Annual Fund and other selected Funds through payroll deductions. To initiate a payroll deduction the donor should contact Donor Relations and Stewardship, Suite 200 Lee Hall or phone 599-3860. Gifts made through payroll deductions are received after each payday. A system payroll report is compared with the list of gifts from the payroll office for accuracy. The list should indicate the total amount to be deducted biweekly, the project/fund number, and the name of the program being supported. Payroll deductions may be processed up to 24 pay periods annually.

6. Publicly Traded Securities and Real Property:

The university receives publicly traded securities and real property. Gifts of real property may be received for any worthwhile use consistent with the university's purpose. In determining whether to accept a gift of real property, the Vice President for University Advancement or designee oversees the appraisals, environmental assessments or audits, title work and other items that are typical of most real property transactions.

It is the Foundation's policy that the donor agrees to pay for all costs associated with donating the real property to the Foundation, including, but not limited to, appraisals, title searches, environmental estate transactional costs. Exceptions to this policy can be made on a case-by-case basis. The appraisals and environmental audits are particularly important to donors, as well as the Foundation. They provide a measure of protection to both parties from future adverse claims by third parties, particularly the IRS or government environmental agencies. For example, the IRS requires a qualified appraisal in order to claim charitable gift deductions. Additionally, Federal and State environmental statutes can impose retroactive, strict, joint and several liability upon donors (or their estates) or the Foundation, regardless of fault. This liability can be limited by proper due diligence by both donors and the Foundation.

7. Interests in Business Entities; Non-publicly Traded or Restricted Stock

A gift of an interest in a limited or general partnership or other similar business or of stock in a corporation that is not publicly-traded, or of restricted stock of a publicly-traded corporation, may be accepted on behalf of the University by the Foundation provided that the appropriate due diligence has been performed by the Gift Acceptance Team, consisting of the Assistant Vice President for Major/Principal Giving, Director, Financial Services, Director, Prospect Research/Prospect Management, and Foundation General Counsel, with advice from other staff as needed. The Team will make a recommendation to the Foundation Executive Director/Vice President for Advancement regarding acceptance of the gift.

Approval by the Team must be obtained before the Foundation will accept any such gift. "Restricted" means a security that is not fully vested and the transfer of which is subject to restrictions under SEC applicable law, SEC rules, agreement, or otherwise. The Gift Acceptance Team will investigate such matters as possible liability to the Foundation, assets of the entity, liquidity of the assets, entity's past and current financial condition (based on such things as audited financial statements and filed tax returns), partnership or shareholders' agreement, nature of the restrictions, and any other information the Team deems reasonably necessary.

Due diligence may include assessment of costs related to storage, insurance, transportation, and other carrying costs; potential financial or legal liability; and tax issues for the Foundation. Gifts intended for sale should be evaluated for marketability; gifts intended for use should be reasonably expected to benefit the University and approved by the responsible unit.

8. Insurance

For insurance to qualify as a gift, whole life, endowment, or certain universal life insurance policies must be owned by the Foundation with the Foundation also named as the irrevocable beneficiary of the policy. The Foundation will not participate in any split-dollar life insurance arrangements. The Foundation may use donor gift dollars specifically designated for

purchase of a life insurance policy, to purchase a life insurance policy on that donor, payable to the Foundation at maturity.

Additionally, a donor may name the Foundation as the beneficiary of an insurance policy, and this will be acknowledged as an "insurance expectancy."

Gifts of insurance are managed by the Foundation Planned Giving Director of Major Gifts, Corporate Giving & Planned Giving and Assistant Vice President for Major/Principal Giving.

B. COMPLETING THE ASSET TRANSMITTAL FORM (ATF)

It is the responsibility of the development officers or designated project/fund managers to complete an asset transmittal form (ATF) correctly and promptly to ensure the timely accounting of private support for University purposes. The procedures are explained below and a sample of the ATF form and instructions are included in the section of forms.

1. Deposit for Project

Always verify the project # before submitting assets to the Foundation for deposit. A transposition of the project number could cause the asset to be deposited into the wrong project account. The Funds ATF and the asset with a copy of the Account Information Form (AIF) should be submitted. A sample of the AIF is included in Appendix A.

2. Project Name

Be sure to indicate the name of the project. This will help in ensuring that the correct project # is processed for deposit. When depositing an asset into a new project fund that is in the process of being established, the project fund name should be included and a "to be assigned" noted in place of the fund number.

3. Type of Deposit

Check only one type of deposit per transaction. Please do not combine different types of deposits on the same transmittal. The types of deposit are:

- a. Endowment gift (permanent restricted)
- b. Non-endowment gift (temporarily restricted, expendable)
- c. Expense refund (refund of funds)
- d. Advance repayment (repayment of loan or settlement of cash/travel advance)
- e. Cash

SECTION 6

PROMULGATED

AND

ADOPTED

AMENDMENT

DATES

- 1. Certified as approved by the FAMU Foundation Board of Directors on _DATE___.
 - a. Approved Revision(s):
 - i. Addition of Section 2A, Sub-Sections 7 and 8
 - ii. Addition of Section 6



Direct Support Organizations (DSO) Committee Thursday, September 12, 2024 Agenda Item: VIII. A. B.

Subject: Update on Divisional Activities

Background Information and Summary:

Dr. Donald E. Palm, III will provide an update on Divisional activities.

A.) FY 2024-2025 University Advancement Updates

- FY 2024-2025 Fundraising at August 21, 2024
 - \$3,162,528.08 (15.81% of \$20M Goal)
- New Cash
 - \$3,032,008.08 (95.87% of Total & 15.16% of \$20M Goal)
- Pledges & Planned Gifts
 - \$130,520.00 (4.13% of Total & 0.65% of \$20M Goal)

B.) DSO Updates

1. FAMU Foundation, Inc.

- FAMU Foundation Fall 2024 Board of Directors Meeting will be held on November 21-23, 2024, in Orlando, FL, in conjunction with the Florida Blue Florida Classic.
- Investment Value \$162,934,473.87 as of June 30, 2024, compared to \$161,041,113.25 as of May 31, 2024.
- Endowment Value \$124,140,598.81 as of June 30, 2024, compared to \$122,550,814.39 as of May 31, 2024.

2. FAMU National Alumni Association (NAA)

 President and Mrs. Beard, and our FAMU Alumni were truly engaged during the MEAC/SWAC Challenge Football Game participating in a broad platform of events in the Greater Atlanta area.

3. FAMU Rattler Boosters

- The Bordeaux Cooling station paid dividends in our first game in terms of the condition of our football players.
- On August 10, the Rattler Boosters Golf Tournament had a very successful event at Jake Gaither Park. The Kick-Off luncheon was held at 2:00pm and Fan Day at 4:00pm.
- Rattler Boosters Memberships are; Regular \$100, Venom \$300, and Life Members is \$750.