Overview

Want a career where you are empowered to make a difference? Want to work for a company that is environmentally responsible? Want to grow and develop on the job? If so, FedEx is the place for you! Every day FedEx delivers for its customers with transportation and business solutions. FedEx serves more than 220 countries and territories around the globe. We can serve this global network due to our outstanding team of FedEx employees. FedEx has over 300,000 talented employees who are tasked with making every FedEx experience outstanding. FedEx has been recognized on many different lists both for business success and for being a great employer. Here are some of the recognitions FedEx has received from the past couple of years: • FORTUNE Magazine: No. 8 among “World’s Most Admired Companies” and No. 1 in the delivery industry (2014) • Glassdoor, Employees’ Choice Awards: “Top 50 Best Places to Work” (2014) • FORTUNE Magazine: “100 Best Companies to Work For” (2013) • Computerworld: “100 Best Places to Work in IT” (2013) • Corporate Responsibility Magazine "100 Best Corporate Citizens” (2014) When 300,000 employees around the globe are all working together it is amazing what we can achieve! FedEx connects people and ideas. If you would like to make a difference on a global scale while receiving top notch benefits, competitive pay, and plenty of opportunities to develop, click ‘Apply Now’ and tell us more about yourself.

Position Summary and Essential Duties

This is a 10-week assignment for students pursuing a college degree. Assignments are directly related to intern's academic degree. Under direct Supervision, performs duties as assigned. Student participates in a number of Organized events providing visibility into the overall operations of FedEx.
Full-time internship opportunity available in the Fort Lauderdale, FL area from June 2016 to August 2016.

Under close supervision, the successful candidate will help sell FedEx transportation services to potential and existing business customers. Responsibilities may include assisting with:

• Leverage sales call channels to develop new business; maintain and deepen existing customer relationships; perform various prospecting activities.
• Sell FedEx Rewards and other Alliances programs, enroll interested customers.
• Work with the Project Manager to assist with key corporate initiatives.

Domicile Location:
The Fort Lauderdale, FL area.
Relocation assistance not available.

The ideal candidate will possess the following skills and/or experience:

• Strong work ethic, initiative, leadership, and relationship-building skills; strong time management, verbal/oral communications, and planning & organizing skills.
• Experience in sales and/or sales competitions.
• Knowledge or experience in Sales and sales processes with a proven track record.
• A desire for a career in Sales.

The following are considered a plus:

• Enrollment as an undergraduate at junior year or above or graduate student.
• Ideally, plans to graduate within 12 months of completing the internship and begin full-time employment.

Resume should include the following information:

• College address and permanent home address.
• Email address.
• Telephone number.
• The following regarding the degree you are currently pursuing:
  • Name of college/university.
  • Degree (For example, bachelor’s degree, master’s degree, or doctorate).
  • Major and/or minor.
  • Overall GPA.
  • Major GPA.
  • Date of intended graduation (Month and year).

High school graduate or equivalent. Student has completed at least two years toward college degree. Enrollment as undergraduate or graduate student in business, communications, journalism, marketing, finance, information systems, supply chain management, engineering, computer science, data analysis, statistics, mathematics, or other related major.