Job Description
Community & Economic Dev Director

Requisition Number:
FPC2000979
State-Region-City:
Florida-Pensacola Bay Area-Pensacola
Operating Company: Gulf Power Company

Description
Community & Economic Development Director
Gulf Power – Pensacola FL

JOB SUMMARY
This position is responsible for directing the economic and community development activities and programs of the department, providing leadership to department personnel, interacting and exceeding the expectations of internal and external stakeholders and helping the company grow revenues by creating new jobs in strong communities.

JOB REQUIREMENTS (Education, Experience, Knowledge, Skills)

- Bachelor’s degree in business, management or economic development related field.
- Thorough knowledge of electric utility industry.
- Thorough knowledge of economic development incentives, real estate transactions, recruitment practices and entrepreneurial activities.
- Effective communication skills and being able to make impactful presentations.
- Must be a good sales person.
- Role model for Southern Style (unquestionable trust, superior performance and total commitment) and Southern Leadership Profile.
- Must be good at developing and maintaining meaningful relationships with government leaders, prospects, site consultants, local and state economic developers and the business community.
- Must be able to act with a sense of urgency, a sense of competitiveness, and be able to juggle many projects at once.

MAJOR JOB RESPONSIBILITIES

- Provide strategic direction and vision to team and create programs and processes to achieve that vision.
- Actively work with prospects, existing customers and ED partners to create new jobs.
- Actively work with communities to create and maintain effective workforce development programs.
- Seek out ways to improve community vitality – economically and socially.
- Build trust and credibility with our internal and external stakeholders.
- Provide effective performance management, reward and recognize employees and seek opportunities for continuous improvement.
- Provide counsel to executive leadership and exploit opportunities to help position Gulf Power as a leader in Community and Economic Development. Carry out special assignments and provide follow-up to support executive involvement in Community and Economic Development projects.

Must currently live in Pensacola FL area or be willing to relocate. Relocation assistance is available for this position.

Union/Covered: No
Shift: Day Job
Hiring Manager
: Bentina C Terry
Closing Date (Period for Applying) - Internal
: Oct 31, 2014, 10:59:00 PM
Work Location(s)
:
Gulf Power Corporate Headquarters - One Energy Place
One Energy Place
Pensacola 32520