Florida Agricultural and Mechanical University (FAMU), the number one public university among Historically Black Colleges and Universities, is one of twelve state-supported universities in Florida. The University is governed by a 13-member Board of Trustees, which is governed by the Florida Board of Governors. FAMU was established as a land grant institution by the Legislature in 1887 in the capital city of Tallahassee. The University has a current enrollment of approximately 10,000 students and over 700 faculty members who provide instruction, research, and service through 13 colleges and schools. The University has been a historic leader in recruiting National Achievement Scholars and has been number one in the production of African American baccalaureate graduates. In addition to 54 outstanding baccalaureate programs, FAMU offers 29 master’s level programs, three professional programs, including the JD in the College of Law, the Doctor of Public Health, and 11 Ph.D. programs. For more information about FAMU, please visit www.famu.edu.

Vice President for University Advancement

Florida Agricultural and Mechanical University invites applications for the position of Vice President for University Advancement. The University is seeking a dynamic individual with a strong advancement and development background in a large organizational setting or a Comprehensive/Doctoral University. The Vice President for University Advancement reports directly to the President and serves as the chief advancement officer for the University. As an active participant on the President’s Leadership Team, the Vice President will work closely with the President to build strong positive relationships and encourage support for the University among a broad range of external constituencies. Constituents include alumni, parents, donors, the media, business and community leaders, and other friends of FAMU. The Vice President is responsible for the following functional areas: Donor Relations and Stewardship, Planned and Major Gifts, Corporate and Foundation Relations, Prospect Management and Research, Grants Management, Corporate Participation and Sponsorship, Annual Giving, Communication and Online Giving, Foundation, Alumni Affairs, and FAMU Boosters.

The position supports the University’s academic mission and programs through planning and leading advancement initiatives that brand and capitalize on the University’s success; growing the endowment; leading and managing a staff in development and alumni relations; working closely with senior administrators and trustees to identify short and long-term priorities for fund raising; and managing a portfolio of major and principal gift prospects. The Vice President develops and oversees all special project funding and special event programs for University enhancement. The successful candidate will prepare a strategic plan with short and long term goals to meet the University’s funding objectives. In addition, s/he will coordinate, plan, and direct activities designed to secure annual and special support from corporate and foundation sources. The Vice President will also be responsible for developing and submitting grant proposals for funds from private foundations, corporations, and government agencies; identifying potential contributors to special projects funds and ongoing operations; and providing reports on University advancement activities and deliverables.

The successful candidate will have a penchant for best practices and a record of accomplishment in advancement, preferably within higher education. A solid track record of success in coaching key leaders, including presidents, provosts, trustees, board directors, deans, and other key volunteers, is essential. The new Vice President will demonstrate an ability to build relationships and work collegially with diverse internal and external constituents; lead and mentor professional staff and cross-functional teams; and understand the interrelationship of academic and administrative units. Experience managing data and systems, the ability to embrace and utilize emerging technologies, and knowledge of challenges and trends in global higher education are expectations of the new Vice President. The successful candidate must have excellent oral and written communication skills. A bachelor’s degree is required; a master’s degree is preferred.

Application: Interested candidates should submit a cover letter and resume to RPA Inc. at FAMU@rpainc.org. Additional materials will be solicited as needed. For a confidential discussion about this opportunity or to make a nomination, please call Brandy Collins, Director for Executive Recruitment and Search Manager, at 800-992-9277. The first review of candidates will begin on January 16, 2015, and first round interviews will commence shortly thereafter.