Financial Aid / Debt Reduction System Upgrade

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Impact on PBF Metrics: Improves Student Outcomes which improves ALL PBF Metrics

Impact on Strategic Plan:

- SP1: Exceptional Student Experience
- SP5: First-Class Business Infrastructure
- SP6: Outstanding Customer Service

Timeline:

- **January 24, 2019**: Provide BOT revised carry forward spending plan
- **March 6, 2019**: Presentation to BOT of carry forward projects
- **September 19, 2019**: BOT approved carry forward projects
- **October 3, 2019**: BOG approved carry forward projects
Oracle Student Financial Planning

FAMU Presentation
December 4, 2019
Safe harbor statement

The following is intended to outline our general product direction. It is intended for information purposes only, and may not be incorporated into any contract. It is not a commitment to deliver any material, code, or functionality, and should not be relied upon in making purchasing decisions.

The development, release, timing, and pricing of any features or functionality described for Oracle’s products may change and remains at the sole discretion of Oracle Corporation.
Agenda

• Introductions

• What is Student Financial Planning?

• Why should FAMU care about financial aid?
  • Key benefits to FAMU

• How does this fit in with broader Student Cloud and 9.2 upgrade?
Student Financial Planning

SFP is a cloud-based financial aid system that manages each student’s financial plan individually, automatically, and in real-time; providing visibility into their entire program, supporting better informed financial decisions and optimizing outcomes.

**STUDENT**

- **Real-time visibility** into financial aid changes
- Inform **academic and borrowing decisions** through quick aid estimates
- Promote **responsible borrowing**, reducing debt

**INSTITUTION**

- **Reduce packaging costs and time** to deliver timely, accurate student aid
- Ensure **compliance** through expert system rule automation
- System-generated **corrective suggestions** improve outcomes

**FUNDING SOURCE**

- **Real-time synchronization** with government systems
- Match funding sources and qualification criteria in real time
- Reduce effort and complexity of **annual audits**

**ALL**

- **Improve outcomes** for all stakeholders on all rates:
  - Borrowing
  - Default
  - Retention
  - Graduation

SFP is a cloud-based financial aid system that manages each student’s financial plan individually, automatically, and in real-time; providing visibility into their entire program, supporting better informed financial decisions and optimizing outcomes.
Financial Aid is key to student success

- 80% Of traditional undergraduate students receive financial aid
- 50% Opt out of college due to cost and debt
- 47% Unable to complete college due to inadequate financial resources
- 16% Low income students finish college
- $250b Awarded in student aid every year in the US
- $1.5t Outstanding student loan debt

Sources:
https://nces.ed.gov/programs/digest/d16/tables/dt16_331.20.asp
https://studentaid.ed.gov/sa/about
Consumer Affairs.com October 2017, pulling from National Student Clearinghouse
https://www.voanews.com/a/universities-focus-on-low-income-students-who-dont-graduate/4104493.html
Why Oracle Student Financial Planning?

- Provides a "guided path" to automate, simplify and speed the aid application process for students
- Makes FAMU much more efficient and responsive in providing for the needs of students
- Frees up time for financial aid workers to have more strategic roles (financial aid advising)
- Encourages responsible student borrowing
- Supports non-term online classes, helping enable massive growth opportunity
- Automation increases compliance and improves auditability
- Cloud delivery model minimizes IT resources needed to perform regulatory updates and system maintenance
- Improves enrollment and retention, ultimately enabling FAMU to help increase credentials earned/awarded
- Support for last mile funding models, such as "Last Mile College Completion Program"
SFP delivers a best-in-class financial aid experience

**AUTOMATION**
- Trigger-based packaging reduces time to aid by 93%
- Frees up FA staff for higher value student interaction

**COMPLIANT**
- Systemic automation drives 80%+ manual work reduction
- Automation level results in improved compliance and ZERO audit findings to date

**STUDENT FIRST**
- Highly curated, student focused system improves student experience
- Anytime, anywhere engagement

**FLEXIBLE**
- Supports flexible academic models enabling enrollment growth initiatives

**RESPONSIBLE**
- Delivers a 50% increase in responsible student borrowing leading to lower defaults and bad debt allowance
Complete Higher Ed Cloud Solution

**Oracle Higher Ed Foundation**
- HR
- Financials
- Talent
- Analytics
- Security
- Mobile
- Consumer UX
- Collaboration
- Adaptive Intelligence
- Supply Chain
- Planning & Budgeting
- Student Support
- Student Recruiting
- Student Management
- Student Financial Planning
- Student Engagement

**Oracle Student Cloud**
- Accurate Recruiting & Admissions
- Optimized Path to Graduation
- Improved Alumni Relations & Fundraising
- Student Account Dashboard
- Financial Aid Management
- Analytics-based Advising
- Personalized Enrollment
- Assessment & Outcomes

Flexible architecture | common platform | intuitive interface | powerful communication and AI
### 3 Year Total Cost of Ownership

Includes estimated $845,000 in annual benefits

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Thank you